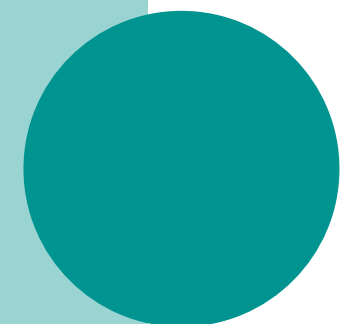


# NEW TO PASBA CONFERENCES?

## CONFERENCE ATTENDANCE PROGRESSION

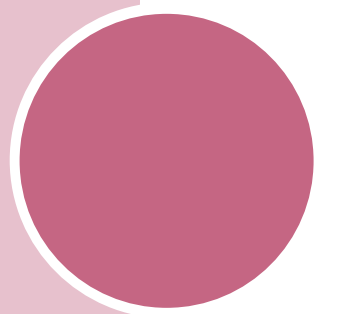
### BLUEPRINT UNIVERSITY - FIRST CONFERENCE

Blueprint University is a lecture style session that will teach core PASBA Principles. This session is required for new members and first time conference attendees.



### BLUEPRINT MASTERY - SECOND CONFERENCE

Blueprint Mastery provides additional training to our newer members as well as support and best practices for our tenured members.



### VALUE PRICING AND FEE INCREASING

This course is optional and has prerequisites of Blueprint University and Blueprint Mastery.

Fall  
Only

### SALES UNIVERSITY

This course is optional and has prerequisites of Blueprint University and Blueprint Mastery.

Spring  
Only

### FINANCIAL REVIEW GROUP

After Completing Blueprint University & Blueprint Mastery you are ready to proceed with the additional requirements to join a Financial Review Group. See below.

