

Decoding Digital Solutions for Workplace Mental Healthcare



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Marcus Gardiner

Profile: Marcus Gardiner

2018 Fellow: Winston Churchill Memorial Trust



Marcus is a Software Developer at Softwire, a bespoke digital solutions consultancy that develops cutting edge software for clients including David Lloyd and the BBC.

Through 3 years of top performance and an early promotion as a management consultant at Deloitte, Marcus concealed worsening anxiety. As he came to understand what mental health was, digital mental healthcare solutions were essential in taking the action he needed to return to being his best self.

Compelled by this lived experience and his work as a software developer at Softwire, Marcus has built a unique expertise in workplace digital mental healthcare through a global research fellowship with the Winston Churchill Memorial Trust.

His work brings together the expertise, learnings and insights from over 40 global thought-leaders in digital mental healthcare, including Clinicians and Researchers (e.g. UCSF, Stanford Brainstorm – San Francisco), Mental Health Bodies (e.g. Mind, Mental Health Foundation – UK) and Digital Mental Health Technology founders (e.g. X2AI – San Francisco, SilverCloud – Boston).

Marcus believes that if UK businesses are empowered to invest responsibly in digital mental healthcare, there is the potential for a broad, positive impact on individual and population mental health.

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Tech Founders, Advocacy Bodies, Clinicians and Academic Researchers

Bringing together expertise and insights from over 40 global thought-leaders

Alongside extensive desktop research, this report captures the insights and learnings from interviews and discussions with over 40 global thought leaders in Digital Mental Healthcare.

This research encompasses both academic research and practical experience in deploying digital workplace mental health solutions



Quantifying the Workplace Mental Health Challenge: 10-Colleague Scope

For digital mental healthcare to provide value, it needs to solve a quantified problem

At a local scope: there is a clear, quantified problem in workplace mental health

8 in 10 managers accept that employee wellbeing is their responsibility ¹



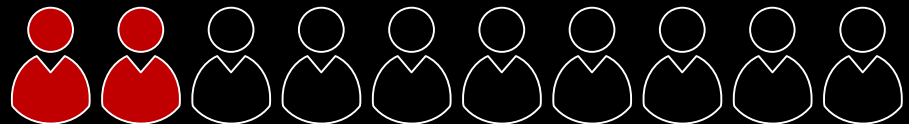
8 in 10 have experienced symptoms of poor mental health where work was a contributing factor ¹



2 in 10 report experiencing a common mental health problem in any given week (such as anxiety and depression) ²



2 in 10 have had to take days off sick because of stress, but
90% of those people cited a different reason for their absence ²



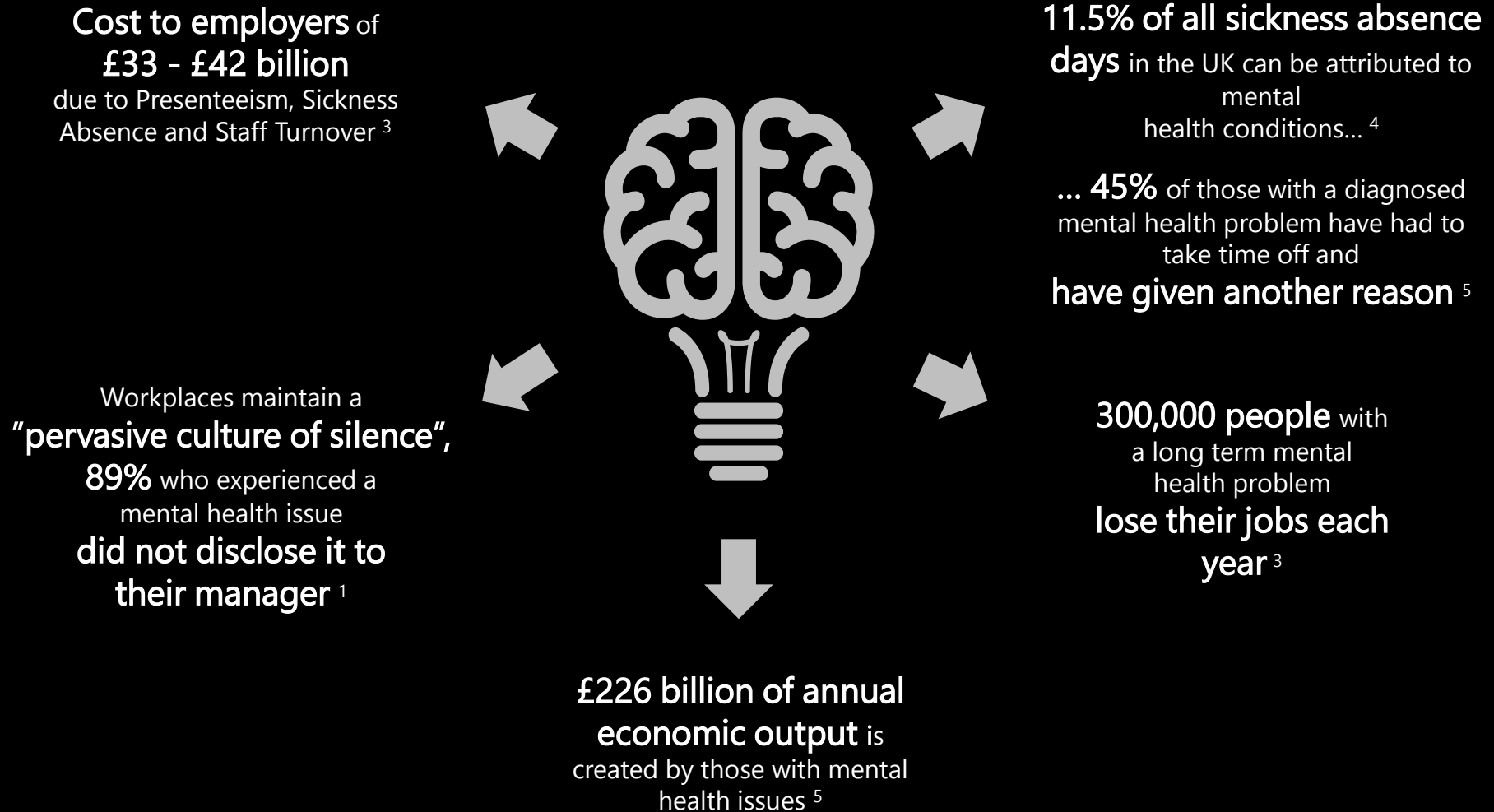
1 in 10 have resigned from a job due to stress,
3 in 10 have considered doing so ²



Quantifying the Workplace Mental Health Challenge: National Scope

The significant challenges in workplace mental health are quantified and clear

At a national scope: there is a clear, quantified problem in workplace mental health



A Vision of the Future: Solving the Workplace Mental Health Challenge

If we addressed this significant challenge, how could workplace mental health improve?

Given this significant, quantified challenge; we have to ask ourselves:

'What if the next person who experienced mental ill-health in the workplace had a different path to take than suffering in silence?'

'What if they had a holistic mental health initiative empowered by frictionless, anonymous and tailored digital support?'

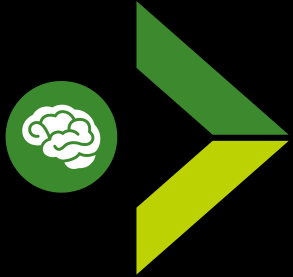


**To achieve this vision to improve workplace mental health,
we need to empower our workplaces to adopt digital mental healthcare by:**

- Understanding digital mental healthcare
- Making informed decisions in choosing and implementing digital solutions
- Knowing how to make digital mental healthcare a reality in our workplaces

Introduction: Executive Summary

A comprehensive, systematic view of Workplace Digital Mental Healthcare



1

Decoding Digital Mental Healthcare

- What is Digital Mental Healthcare?
- The Map of Solutions
- Understanding Workplace Solutions



2

Decision Making Framework

- Solution Assessment
- Effective Implementation



3

How To Make It Happen

- Why Digital Solutions in the Workplace
- Benefits and Challenges
- Role of the Workplace

Section 1: Decoding Digital Mental Healthcare

A comprehensive, systematic view of Workplace Digital Mental Healthcare



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- What is Digital Mental Healthcare?
- The Map of Solutions
- Understanding Workplace Solutions



2

Decision Making Framework

- Solution Assessment
- Effective Implementation



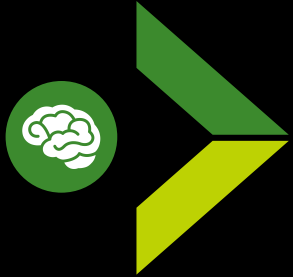
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How To Make It Happen

- Why Digital Solutions in the Workplace
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Section 1: Introduction

Demystifying digital mental healthcare and focusing on solutions for workplaces



Decoding Digital Mental Healthcare

- What is Digital Mental Healthcare?
- The Map of Solutions
- Understanding Workplace Solutions

The first step in empowering your workplace to adopt digital mental healthcare is to demystify digital mental healthcare

This section will focus on

- The historical context of Digital in the field of Psychology
- Defining Digital Mental Healthcare
- The overwhelming map of the thousands of solutions that exist in the market, as a context to focussing in on a small subset of solutions that workplaces should consider

Key takeaways

- To determine whether an offering sits under the moniker of 'digital mental healthcare', focus on the delivery medium i.e. is it delivered through digital technology platforms such as computers, tablets and phones
- It is useful to understand the broader context of the huge range of solutions that exist, but focus on choosing a solution from the 3 key workplace categories of digital mental healthcare solutions

What is Digital Mental Healthcare? Historical Context

Digital Psychology is the next frontier of progress in the Psychological Field

3 major frontiers of progress in Psychology

In understanding Digital Psychology, it is important to consider the historical context of Psychology and how Digital Technology fits within it.

In the past 60 years, the Psychological field recognises 3 major frontiers of progress (see right).

Digital Psychology is seen as the next major frontier, offering the potential for rapid progress across both consumer-facing and clinical digital solutions.



1
Psycho-
Pharmacology



2
Community
Psychology



3
Digital
Psychology



The question Digital Psychology aims to answer

"If we spend so much time on our digital devices, how do we leverage their impact to improve population mental health?"

We have much further to go in realising Digital Psychology's potential

"2% of the population reported any digitally enabled transaction with the National Health Service (NHS) despite an estimated 59% of the UK citizens possessing a smartphone and 84% of adults using the internet."

*"In England, the underuse of digital platforms in the NHS has been recognised by the publication of a 5-year plan to reshape care delivery and use technology in the delivery of all kinds of healthcare"*⁶

What is Digital Mental Healthcare? Definition

Focus on the delivery medium: Computers, Tablets and Phones

Digital Mental Healthcare

“Mental Health Education,
Screening and Care
that is delivered through digital
technology”

The key to understanding whether an offering is
a digital solution is asking
‘is the offering delivered through a digital
technology platform
i.e. a computer, tablet or phone?’

The majority of digital mental healthcare
solutions are easily understood, non-complex
and intuitive

What can be intimidating is the sheer quantity
and variety of available solutions, as illustrated
by the next slide...



The Map of solutions: An overwhelming array of thousands of solutions

The below is a representative selection from 5+ years in digital mental healthcare



The Map of solutions: Distilling Digital Mental Healthcare into 6 categories

3 workplace-focused categories and 3 context-setting categories

Through iteration and my conversations with digital mental health thought leaders, I have distilled this overwhelming range into 6 key categories:

3 Workplace-focused Categories

Focus on these 3 categories in assessing and selecting digital mental healthcare solutions for your workplace

This first section of the report will focus on these 3 categories, going into depth on their functions, advantages, challenges and the role each category should play

1

Portals, Gateways
and Marketplaces

2

Comprehensive
wellbeing platforms

3

Teletherapy

3 Context-setting Categories

Important for awareness but less likely to apply to workplaces, these solutions represent a broad range of consumer and clinical digital mental healthcare solutions

See a deep-dive on context-setting solutions at the end of this first section of the report

4

Wearables, Virtual
Reality and Analytics

5

Digitised Screening,
Therapies, Behaviour Change

6

Peer
support

The Map of solutions: Examples of solutions across all 6 categories

A non-exhaustive set of examples in each category

1

Portals, Gateways and Marketplaces



2

Comprehensive wellbeing platforms



3

Teletherapy



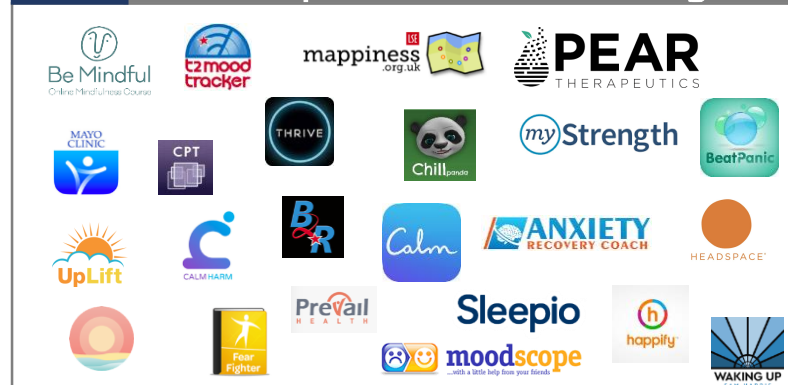
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Wearables, Virtual Reality and Analytics



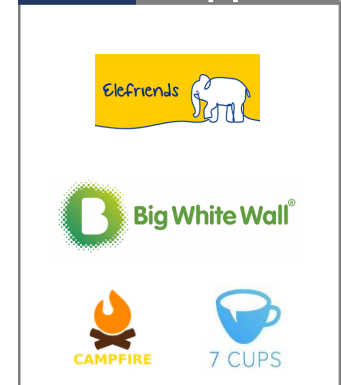
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Digitised Screening, Therapies, Behaviour Change



6

Peer support



Understanding Workplace Solutions: 3 Workplace Categories

Focus on these 3 categories to select solutions for your workplace

1

Portals, Gateways
and Marketplaces



2

Comprehensive
wellbeing platforms



3

Teletherapy



Understanding Workplace Solutions: Areas of Focus

Focus on the the functions (mental health outcomes), not the technology

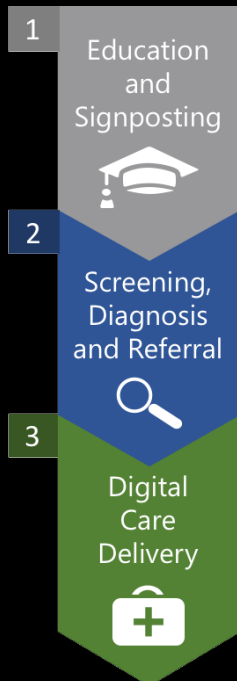
The remainder of this first section will focus on in-depth analysis of each of these 3 workplace focussed categories. For each category in turn, all areas of focus below will be analysed.

Key takeaways

- To understand specific solutions, focus on the functions i.e. their mental health outcomes (see below left)
- Workplaces should aim to cover all 3 functions by using solutions from the 3 workplace categories



Functions



Advantages



Challenges



Who: Which workplaces will benefit most

Role: What role the category should play

Practical examples of solutions



1

Portals, Gateways
and Marketplaces

2

Comprehensive wellbeing
platforms

3

Teletherapy

Functions

Education
and
Signposting



Examples of solutions



let's end mental health
discrimination



Mental Health
Foundation



ACTION FOR HAPPINESS

BetterSpace

Psychoeducation and signposting to broadly available resources and services

Functions



Portals and Gateways

- Publicly available websites and gateways for accessing Psychoeducational materials and self-help resources on mental health
- Signposting to broader clinical care system

Marketplaces

- Easier navigation and decision support in choosing from the large range of digital mental health resources



Workplaces and Role

Who: All organisations should provide staff references to free, quality psycho-educational resources

Role: It is vital to carefully down-select to only a manageable few options. Refer your employees to these options through physical and intranet resources



Advantages

Free or Negotiated Cost: Resources and gateways often are free to access. In some cases (e.g. BetterSpace) there is price-negotiated access to a broad spectrum of digital mental health solutions

Independence and Quality: solutions can be independent and of high quality



Challenges

Limited scope: Those with mental ill-health can struggle to understand whether what they are experiencing is normal or clinical, self-diagnose and practically use resources. Educational resources play a helpful role, but self-help resources are only part of the picture in providing effective care

Overwhelming: The broad choice of publicly available Psychoeducational resources and/or digital mental health solutions can be overwhelming

1

Portals, Gateways
and Marketplaces

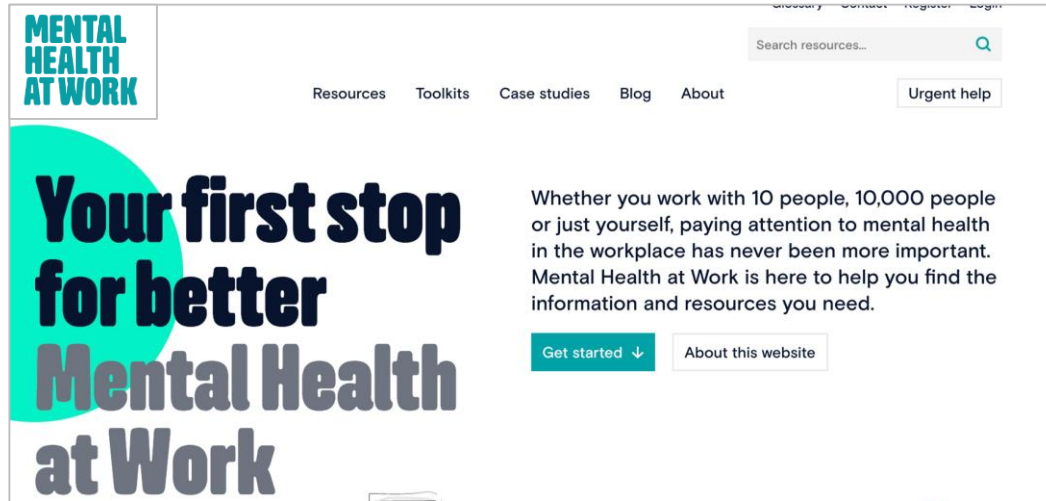
2

Comprehensive wellbeing
platforms

3

Teletherapy

Practical Examples of Solutions



Features include:

- Centralised marketplace for quickly navigating a vast breadth of workplace mental health resources
- Tailored to various organisation roles and sizes

Features include:

- Specific resources can offer high-quality reading guides to understanding, navigating and looking after mental health



1

Portals, Gateways
and Marketplaces

2

Comprehensive wellbeing
platforms

3

Teletherapy

Functions

1

Education
and
Signposting



2

Screening,
Diagnosis and
Referral



3

Digital
Care
Delivery

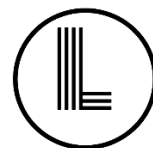


Examples of solutions



spring

soma
analytics



PSYT
Psychological Technologies



joyable

LifeDojo



1

Portals, Gateways
and Marketplaces

2

Comprehensive wellbeing
platforms

3

Teletherapy

An integrated, flexible breadth and depth of mental health services

Comprehensive wellbeing platforms aim to cover all 3 mental health outcomes within one integrated solution. Individual solutions will have a varying level of coverage for each of the 3 outcomes

1

Education
and
Signposting

- Single source of destigmatizing psychoeducational materials on mental health
- Signposting to integrated screening and care resources

2

Screening,
Diagnosis and
Referral

- Daily self reported mood/sleep tracking and/or psychological screening questionnaires
- Based on screening: referral to integrated care options and between care options if one fails

3

Digital
Care
Delivery

- Mild to moderate care delivery resources
 - **e.g.** Cognitive Behavioural Therapy, Mindfulness, Meditation, Behaviour Change resources
- Solution specific: care provision and pathways (see below)

Solution specific:

- **Depth of Psychological Provision** for specific concerns e.g. Depression, Anxiety
- **Human decision support** for engagement, coaching, treatment selection and/or ongoing care
- **Therapy pathways** for specific psychological conditions
- **Integrated teletherapy** for moderate to severe symptoms

1

Portals, Gateways
and Marketplaces

2

Comprehensive wellbeing
platforms

3

Teletherapy

A one-stop shop for workplace mental health in large organisations



Workplaces and Role

Who: Large organisations will benefit most, where deploying practical, at-scale mental health initiatives is most challenging. A digital platform can kickstart, augment or help sustain a workplace wellbeing initiative

Role: A one-stop shop for employees to understand and manage their mental health

+

Advantages

- **Integrated:** Integrated care between mental health outcomes increases access and prevents drop out and delays between the stages of providing care: education, screening and care delivery
- **Comprehensive:** Broad coverage of the psychological wellbeing spectrum: including performance, prevention and care delivery for mild and moderate psychological conditions
- **Cost Effective and modular:** Modular addition / customization of care delivery resources to budget
- **24/7 Access:** On-demand digital access to education, screening and care
- **Quality:** higher quality and more complete than publicly available digital mental health solutions
- **Implementation:** Platforms are designed for workplaces and typically include considered implementation and communication strategies

-

Challenges

- **Budget:** Comprehensive digital solutions are cost-effective but cost more than partial solutions
- **Sustained user engagement:** Performs best with high, sustained user engagement
- **Trust:** Concerns about data privacy and stigma may put off potential users

1

Portals, Gateways
and Marketplaces

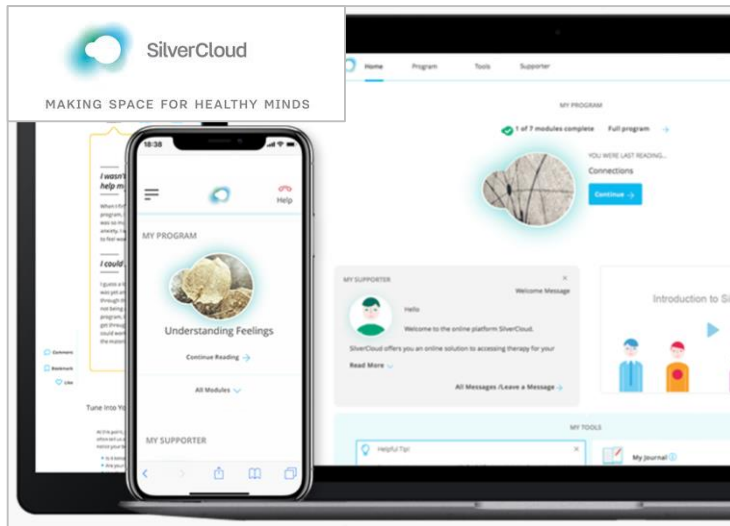
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Comprehensive wellbeing
platforms

3

Teletherapy

Practical Examples of Solutions

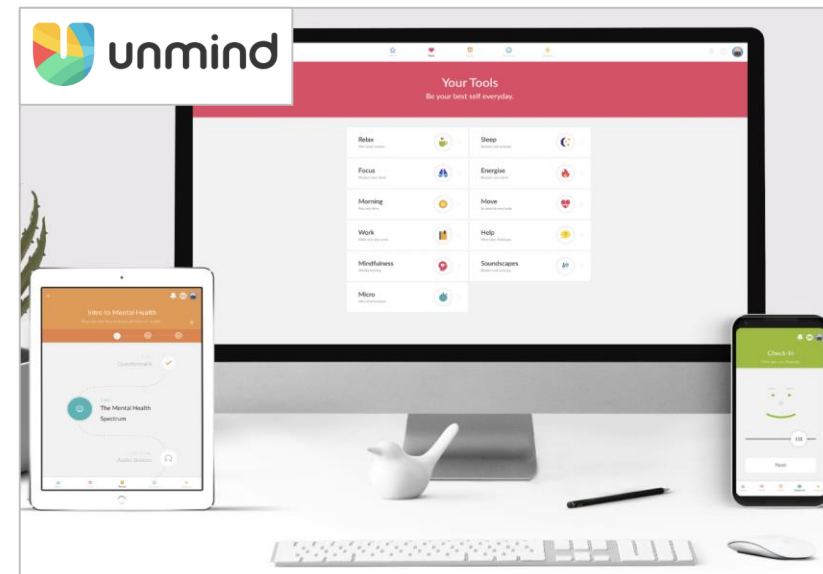


Features include:

- Over 30 integrated behavioural health programs covering a broad range of psychological conditions
- Human partners to drive user support and engagement
- Partnered with 200+ healthcare organisations

Features include:

- Daily mood and sleep tracking
- A breadth of psychoeducational resources, practical care tools and insight-based assessment
- Integration with external follow-on services



1

Portals, Gateways
and Marketplaces

2

Comprehensive wellbeing
platforms

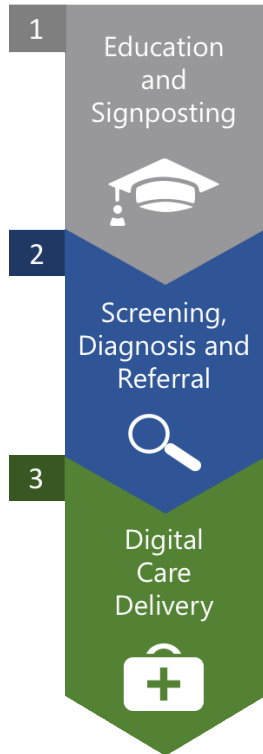
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Teletherapy



Deep-dive: Chatbots are a sub-category of comprehensive wellbeing platforms

Functions



- Can be comparable to (or a navigation choice within) comprehensive wellbeing platforms
- Content is delivered through the chatbot:
 - Chat about how you are doing and send your mood 'out of 10'
 - Chatbot talks you through integrated care e.g. Mindfulness exercise
 - If the user is in crisis, it can refer to human support and/or clinical care

Solution specific:

- **Human decision support** that can take over from the chatbot



Advantages

Natural: A chatbot can be a more engaging way to access the same resources.

e.g. X2AI (see below): 64% of users feel more comfortable with the therapeutic process, exchanging 400+ messages monthly with 75% of access being outside working hours ⁷



Challenges

AI: In practice, chatbots often are not driven by AI, working through complex logic trees that identify text and deliver response e.g. if user says X, provide Y

Improving quality: Chatbots as a technology have made huge improvements and have further to go in providing a seamless user experience



1

Portals, Gateways
and Marketplaces

2

Comprehensive wellbeing
platforms

3

Teletherapy

Functions

Examples of solutions



3

Digital
Care
Delivery



1

Portals, Gateways
and Marketplaces

2

Comprehensive wellbeing
platforms

3

Teletherapy

Improving Access: Video, Audio, Text-messaging and Chat

Functions

3

Digital
Care
Delivery

Teletherapy:

- Video, Audio, Text-messaging or Chat options for receiving traditional talking therapies

Matching Algorithms:

- Advanced algorithms can take into account patient preferences to improve matching between patient and therapist



Workplaces and Role

Who: Organisations with high-salary employees will find it easiest to prove the business case for clinician-provided talking therapies

Role: Deliver traditional talking therapies with a high level of quality, easier access and greater choice than traditional employee assistance program services



Advantages

Improves access: solves practical logistical problems in accessing therapy. Rarely can employees consistently attend traditional Monday-Friday in-person therapy appointments (particularly remote/ travelling staff)

Cost-effective therapy: more cost-effective than in-person therapy, with matched efficacy ⁸

User fit: Choice of therapy channel and therapist profile



Challenges

Therapist accreditation: Ensure your selected service vets for accredited therapists rather than providing underqualified 'coaches'

Care without Education or Screening: Without providing psychoeducation or screening, teletherapy will be underutilized. This is because those suffering from mental health feel stigma in even accessing resources and struggle to self-diagnose to understand they need support

1

Portals, Gateways
and Marketplaces

2

Comprehensive wellbeing
platforms

3

Teletherapy

Practical Examples of Solutions



Features include:

- Video, telephone and instant-messaging options for receiving care delivery
- Treatment coordination team for human decision support

Features include:

- Therapist selection
- Digital calendarization of appointments
- Digitally delivered therapies





Deep Dive: 3 Context-Setting Categories of Solutions

Be aware of the following 3 categories to understand the full breadth of solutions

4

Wearables, Virtual Reality and Analytics

Feel: A wristband that measures skin conductance, heart rate and temperature to provide real-time feedback on mental state based on proprietary algorithms



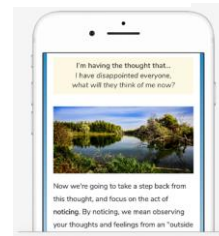
Oxford VR: Virtual Reality Mental Healthcare solutions
e.g. exposure therapy for analysis and VR experience adjustment in real-time



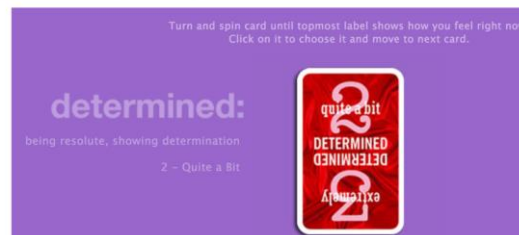
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Screening, Therapies, Behaviour Change

Mind Ease: Scientifically proven exercises to relieve stress and anxiety in under 10 minutes



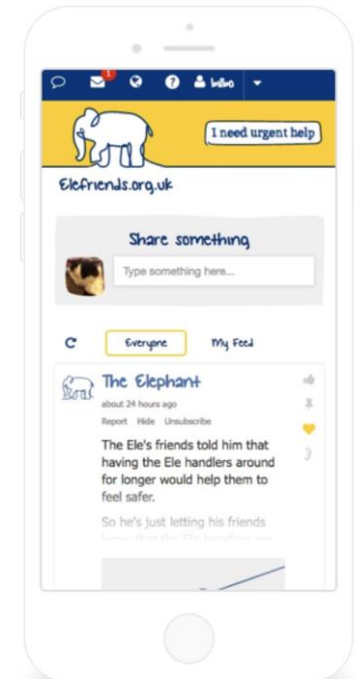
Moodscope: Daily mood tracking using the 'PANAS' test, time-based score analysis and social sharing



6

Peer support communities

Mind's Elefriends: A peer-support community to share and discuss mental health issues with the air cover of trained moderators



Section 2: Decision Making Framework

A comprehensive, systematic view of Workplace Digital Mental Healthcare



1

Decoding Digital Mental Healthcare

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- The Map of Solutions
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2

Decision Making Framework

- Solution Assessment
- Effective Implementation



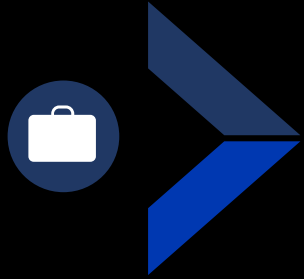
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How To Make It Happen

- Why Digital Solutions in the Workplace
- Benefits and Challenges
- Role of the Workplace

Section 2: Introduction

Defining principles for assessing solutions and strategies for implementing them



2

Decision Making Framework

- Solution Assessment
- Effective Implementation

The second step in empowering your workplace to adopt digital mental healthcare is to understand the criteria we should use to assess solutions and, once you have selected solution(s), what strategies you should use to implement them successfully

This section will focus on

- Providing a 5-part model of principles for solution assessment, covering both assessment criteria and key considerations
- The 3 domains for a successful implementation strategy, encompassing both the practical learnings from the deployment experience of digital mental health technology companies and the insights of academic researchers.

Key takeaways

- Tailor assessment and implementation to *your* mental health end user
- There is no one best solution: assessment criteria are not prescriptive and should be applied as principles
- Implementation strategy can be the most important factor for success and should be considered in the context of your broader workplace mental health strategy

Solution Assessment: 5 key Assessment Criteria and Considerations

Principles, not prescriptions: no one size fits all

Use the below 5-part model to assess digital mental healthcare solutions tailored to your workplace, treating them as principles to apply, not prescriptions

The proceeding slides will go into more detail across each category, with further deep dives into [1] mental health scope and [5] the investment trade-off that exists for digital health companies

3 key criteria for assessing solutions

1



Mental Health Scope

Flexible, broad and deep provision as part of a broader holistic mental health initiative

2



Business

Features that reflect your budget and a clear proof of return on investment to build on

3



Technology

Maximal data privacy and assured systems integration

2 key considerations in conducting your assessment

4

Engage Your End User

There is no one best solution: start with a user-led mental health needs assessment
Engage the end user at all stages of assessment

5

Consider the Investment Trade-off: Clinical Proof versus User Engagement



Digital mental health technology companies face a trade-off between investing in the clinical research that provides proof of efficacy *versus* investing in the features and design that engender user engagement



Solution Assessment: Detailed Assessment Criteria

End user engagement should underpin each stage of assessment

1

Mental Health



Comprehensive, Flexible Scope

Breadth and depth of care provision is vital in meeting varying mental health needs and ensuring you don't lose people that have specific issues (*See next slide*)

Human in the loop

Can have a huge impact on engagement, efficacy and care navigation, at a cost

Implementation focus

Success requires clear communication and cultural change in workplaces

2

Business



Ensure it provides a Return on Investment to build on

Ongoing investment requires proof of efficacy. Ensure the solution can help you prove its Return on Investment, with impact matched directly to ROI

Scalable, Modular Budget

Decide initial provision and staff coverage and grow through proving Return on Investment

Proven solutions

Prefer solutions that have been implemented before in workplaces

3

Technology



Maximal data privacy

A "needs to know" basis for mental health data that goes beyond minimal regulation requirements

Platforms

Phone, Tablet, Computer? Does it need the internet to work?

Active and passive tracking

Passive tracking requires less engagement but more trust e.g. the user may not realise sentiment analysis can be conducted on text responses

4

Engage Your End User

- There is no one 'best solution'; it will depend hugely on the culture and business reality of your employees
- Start with a user-led mental health needs assessment to understand the problem in your organisation and set a baseline you can compare with other organisations e.g. WHO Five Wellbeing Index ⁹
- Across all 3 assessment areas, engage mental health champions and those that best represent end users

1



Deep-dive: Mental Health Scope

Consider all aspects of mental health scope



Functional Scope and Depth: Coverage of mental health outcomes

1

Education and
Signposting



2

Screening, Diagnosis
and Referral



3

Digital Care
Delivery



Psychological Scope: Coverage of specific mental health conditions

Anxiety

Depression

Stress

Bipolar

Eating Disorders

PTSD

Psychological Wellbeing Spectrum: Coverage across the range of condition severity levels

Performance

Prevention

Mild

Moderate

Severe



Human in the Loop: Is a human part of the service proposition? Are they a coach or clinician?



Clinical proof is undoubtedly important in assessment **but** carefully consider the caveats

"The pace of change [...] renders the research community unable to evaluate programs fast enough to endorse or reject new interventions on the basis of evidence"⁶

- **Research of method versus specific solution:** Cited research is often of method rather than a peer-reviewed study of that specific solution e.g. the research that digital solutions point to may be proof digitised Cognitive Behavioural Therapy is effective, not that the specific solution's CBT has been proven effective
- **Historical clinical trials model:** The current clinical trials model was built to assess drugs on a long term basis, not to evaluate constantly evolving digital solutions that are used in a huge variety of settings
- **Need for clinical research should reflect clinical risk:** Where on the psychological spectrum does that aspect of the solution target? E.g. Digitised therapies for more urgent support need more clinical proof than mood tracking that targets self management and screening
- **Preventative proof:** Very difficult to prove preventative methods even though they can be the most effective
- **Before and after:** Difficult to define impact on general metrics like 'happiness' and 'engagement' that rely on self-reporting. Key is a measurement and comparison of 'before' and 'after' state
- **Intended use setting:** Even if research is conducted in its intended setting, workplace culture varies hugely
- **Sustained impact:** Initial impact of solutions will be greater than sustained impact. Ensure research assesses efficacy beyond 3/6 months
- **Accreditation a guide, with key limitations:** *"This shifting policy and technological landscape means that consulting NICE guidelines is no longer an effective way to find out which e-therapies are being routinely used and recommended"*⁶ Accreditation is an indicator, but can be opaque and only cover specific solutions



Balance clinical proof with features, design and user engagement.

'The aim is to be so seamless that mental health is easier to look after than not to'

- Engagement is difficult to achieve and critical for a solution to be successful
- Engagement needs to be proven in digital detail
 - e.g. live and exact content digestion and engagement metrics
- Ensure all platforms and user types are provided for, with priority given to ease of use
 - e.g. typically younger users engage little and often on mobile platforms, older users for longer and once per week on tablets

The Bottom Line

- **Investment trade-off**
There is a clear investment trade-off for digital mental health technology companies between expensive research and the features and digital design that promote essential user engagement
- **Balance in focus**
A clinical focus is important, but design for user engagement is as important: do not overly focus on clinical proof when user engagement is a clear challenge in mental health and is essential for impact
- **Even without ironclad clinical proof, solutions can provide real impact**
e.g. Headspace is a solution whose success was grounded in design, marketing and user-experience. Headspace built an active user base in the millions with perceived benefit from active use. As a mature solution they are now able to fund 65+ clinical studies to prove the solution's efficacy

Effective Implementation: 3 domains to ensure success

After choosing your solution, focus on implementation as a vital factor for success

In my conversations with digital mental health experts, the consistent theme was that implementation strategy was the most important factor in determining the success and impact of a workplace solution

Once you have chosen your solution using the assessment criteria, deploy it using a tailored implementation strategy that considers all 3 domains of success

1

Championed At All Levels

- Communication and engagement strategy
- Real incentives, real impact
- Executives are business celebrities
- Engagement needs grass roots support

2

Positioning is Vital

- Normalise mental health, do not trivialise it
- Wellbeing-led, not a hospital ward
- Terminology matters
- Separation breeds trust
- Tailored to the end-user

3

Part of a Holistic Wellbeing Initiative

- Use Digital to establish, augment and sustain a holistic initiative
- Target both work and life
- Multiple, frictionless access points
- Use proof of ROI to expand digital coverage and features

Effective Implementation: Championing Solutions

Champion digital solutions at all levels to increase engagement

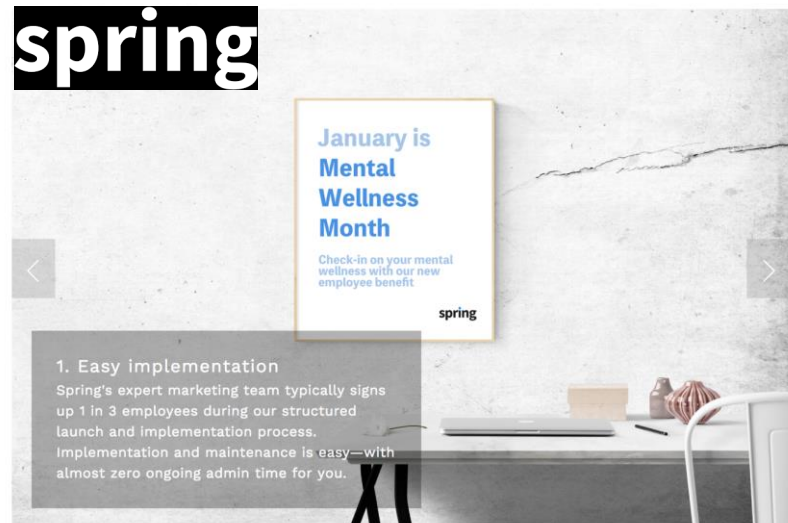
Championed At All Levels

1

- **Communication and engagement strategy:** leverage communications from your solution provider and aim for company-wide engagement strategies
- **Real incentives, real impact:** prizes and incentive schemes result in higher engagement levels
- **Executives are business celebrities:** personalised advocacy and custom content (e.g. mental health stories) from executives have a huge impact in increasing engagement
- **Engagement needs grass roots support:** leverage mental health champions and wellbeing networks. Involve your mental health end users in the assessment phase to build grass roots support from assessment to implementation

Example: focussing on implementation

Spring Health aims to sign up 1 in 3 employees during a structured launch and implementation process



Effective Implementation: Positioning Solutions as Part of A Holistic Initiative

Position applications carefully and as part of a broader, holistic wellbeing initiative

Positioning is Vital

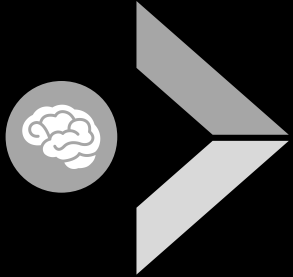
- **Normalise mental health, do not trivialise it:** Mental ill-health and its symptoms are incredibly common, but each personal journey is still incredibly challenging
- **Separation breeds trust:** At a minimum, use the solution's own marketing / branding and clearly communicate ironclad data policies. Solutions need to be a safe space, provided by the workplace but fundamentally separate to it
- **Terminology:** has a huge impact e.g. 'psychological wellbeing', not 'mental disorder'
- **Wellbeing-led, not a hospital ward:** Center your implementation campaign in 'wellbeing', but under the hood point to and provide a depth of content that serves the full psychological wellbeing spectrum
- **Tailored:** Where possible, customise solutions to specific types of workers for greater impact

Part of a Holistic Wellbeing Initiative

- **Holistic:** Use digital solutions to establish, augment and sustain your workplace wellbeing initiative
- **Work and Life:** A digital solution that helps both inside and outside of the workplace will have more impact. Involving family and giving them access too can be particularly effective
- **Multiple, frictionless access points:** all platforms and devices, self sign up programs, Manager and EAP referral, in-app referral to care etc.
- **Use proof of Return on Investment to expand digital coverage and features:** Where necessary, consider a scoped pilot to prove efficacy and build engagement levels, and then scale as ROI is proven. However: be careful about switching out care on staff if you run temporary trials

Section 3: How To Make It Happen

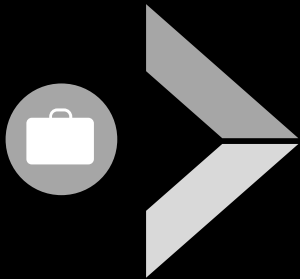
A comprehensive, systematic view of Workplace Digital Mental Healthcare



1

Decoding Digital Mental Healthcare

- What is Digital Mental Healthcare?
- The Map of Solutions
- Understanding Workplace Solutions



2

Decision Making Framework

- Solution Assessment
- Effective Implementation



3

How To Make It Happen

- Why Digital Solutions in the Workplace
- Benefits and Challenges
- Role of the Workplace

Section 3: Introduction

The role of workplaces in using digital to solve the toughest mental health challenges



3

How To Make It Happen

- Why Digital Solutions in the Workplace
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The third step in empowering your workplace to adopt digital mental healthcare is to understand why digital solutions help solve the toughest workplace mental health challenges, so that you can advocate for and build a high-impact role for digital workplace mental health

This section will focus on

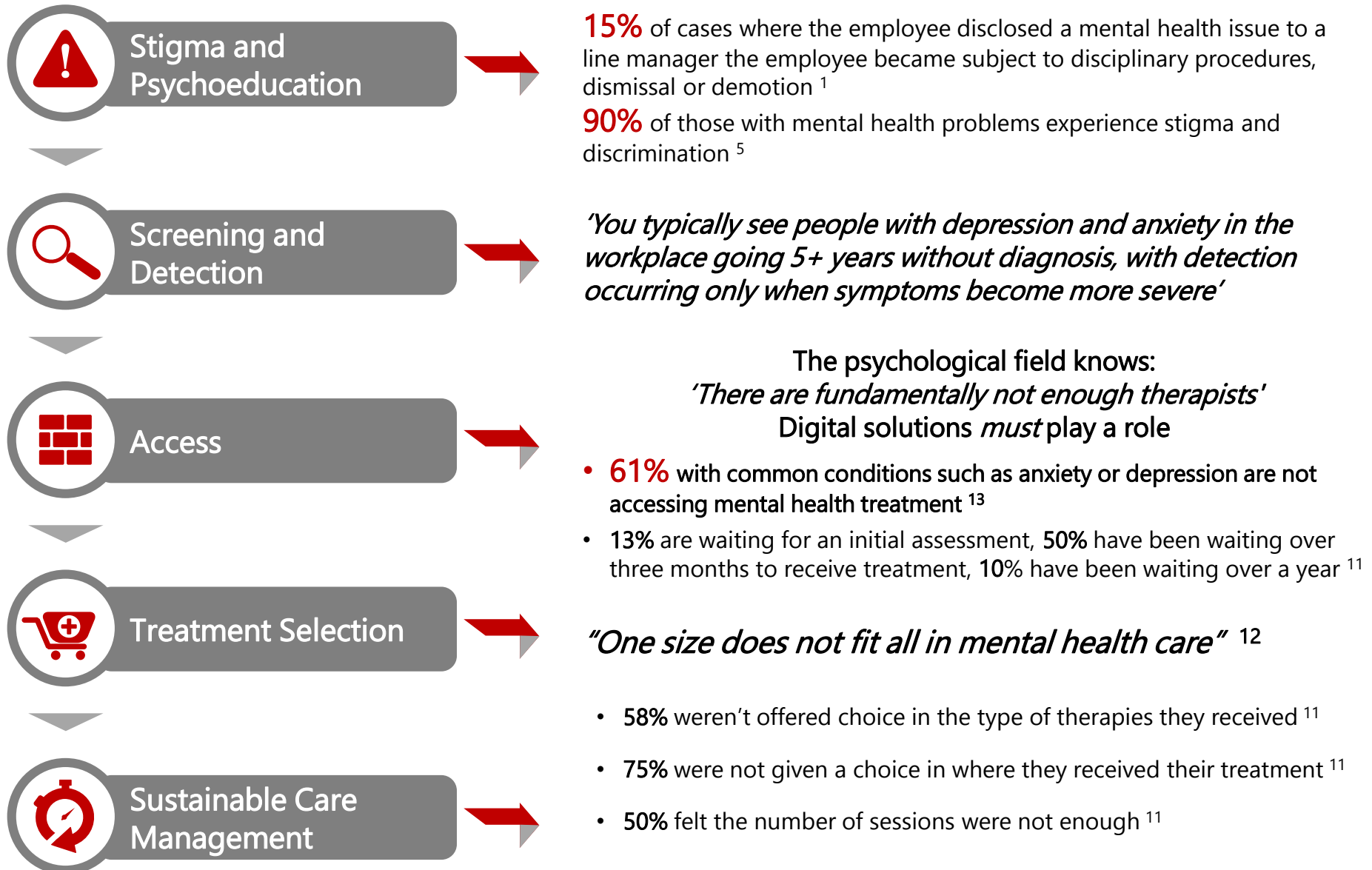
- Why digital mental healthcare makes sense in the workplace, by understanding the biggest challenges we see in workplace mental health, and how digital solutions have inherent advantages in solving them
- The business benefits and challenges when digital mental healthcare is deployed, based on both insights from academic researchers and the deployment experience of digital mental health companies
- What role your workplace should take in the context of a digital mental healthcare maturity journey

Key takeaways

- Digital solutions have inherent advantages in solving our biggest workplace mental health challenges
- Workplaces should undertake a digital mental healthcare maturity journey, starting with providing mental health education to all and building to providing practical digital tools to those that really need it
- Whatever our level of coverage, we need to ensure those in crisis have clear referral points to the broader national clinical care system

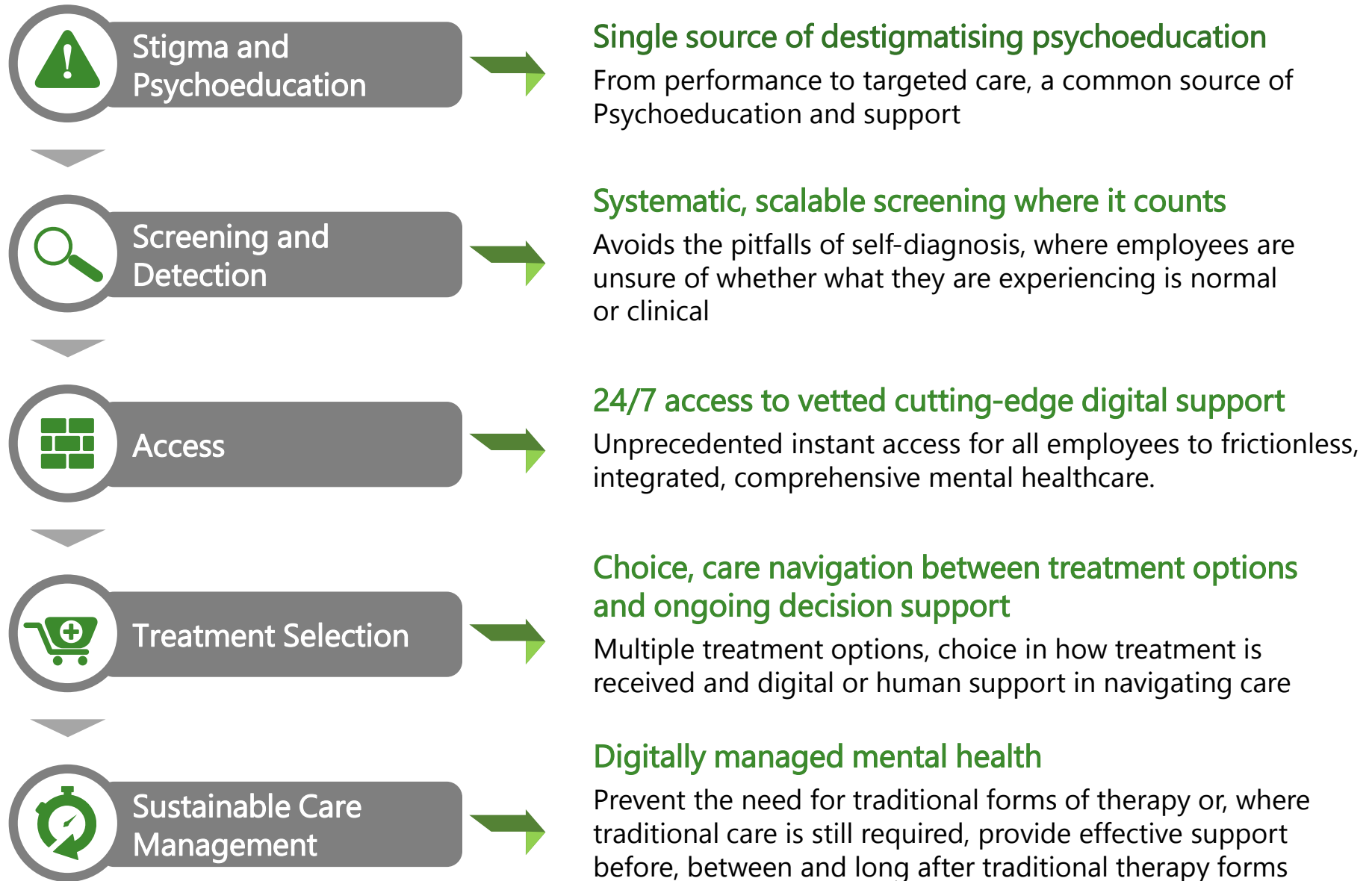
Why Digital Solutions in the Workplace? Understand the Challenges

For technology to provide value, it needs to solve workplace mental health challenges



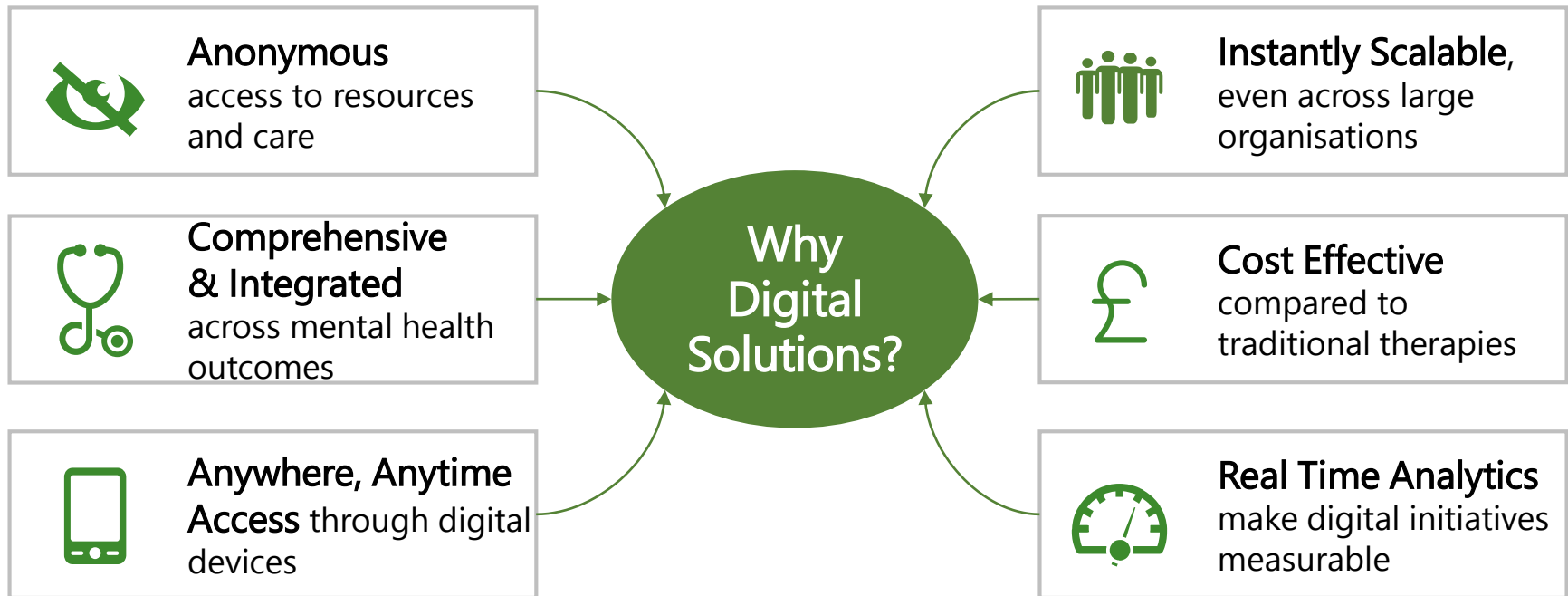
Why Digital Solutions in the Workplace? Resolve the Key Challenges

Digital solutions provide direct resolutions to core workplace mental health challenges



Why Digital Solutions in the Workplace? Inherent Advantages of Digital

Digital solutions have inherent and proven advantages in improving mental health



Digital Solutions are Effective: Proven across 30+ years of clinical research

- Digitised Cognitive Behavioural Therapy can be as effective as face to face CBT ¹⁴
- Teletherapy can be as effective as in-person therapy ⁸
- People are more honest in sharing stigmatised issues through digital communication ¹⁵

Benefits: Business Benefits of Workplace Digital Mental Healthcare

Moving from a top-level ROI to an unprecedented digital business case

Human Impact



Lived years quality of life

- From the workplace to life at home, solving the structural issues of mental healthcare has a real impact on human life
- Poor mental health and wellbeing affects an individual's ability to thrive at work and earn a living

"These figures are likely to be conservative given the declining cost of technology-based interventions [...]" ³

"Better returns for interventions at [...] proactive stages" ³

Quantified ROI³



Return on Investment

£4.2 for every £1 spent

Mental Health

Return on Investment for UK Employers:

- Thriving at Work's systematic analysis of academic literature revealed an average ROI of 4.2
- Cost related to ill mental health:

Category	Cost
Overall Cost	£33-42bn
Absence	£8bn
Presenteeism	£17-26bn
Staff Turnover	£8bn

Digital Business Case



Unparalleled data analytics and metrics

Prove the Value to the Business:

- Unparalleled data on the efficacy and impact of your wellbeing initiatives
- Exact content digestion, engagement times and service use metrics



Anonymised Data:

- Unprecedented anonymised dashboards give real-time insight on staff wellbeing

Challenges: Challenges faced when Deploying Digital Mental Healthcare

It is vital to identify and address these core challenges as part of your approach

Trust



Data Privacy: The most important issue – the concern that the data created will be used by employers or not securely protected

Perception: Mental health support needs to be (and be perceived as) meaningful support provision, not a way of enabling workers to work even harder

Stigma: Mental health is still hugely stigmatised; even with the anonymity of digital resources, workers may be put off in seeking and accepting wellbeing support

Achieving Impact



Procuring without a focus on impact: Having a digital solution or an Employee Assistance Programme does not solve mental health (and traditional EAP services may underdeliver on mental health)

Workplace culture: Solutions cannot entirely change or negate a challenging workplace culture. *Working 11+ vs. 7-8 hours per day makes someone with no prior history of depression 2.4 times more likely to have a major depressive episode* ¹⁶

Clinical efficacy: Despite digital solutions being well suited to data analysis, clinical research models are not suitable for assessing the efficacy of fluid digital applications

Sustained Engagement



User Engagement: Without engagement, there is no impact. Applications can struggle to compete for user engagement: gamification is not enough in a digital world of social media and video games

Sustainability: For full impact, engagement with a specific digital solution needs to be long-term; a notoriously difficult task for digital software and in a career environment where people change jobs every 4 years ¹⁷

Role of the Workplace: Workplaces need to aspire to have a real impact

Igniting real change requires covering all 3 functions of Digital Mental Healthcare

Now that we understand why digital solutions should apply to the workplace, as well as their benefits and challenges, we need to consider the role of the workplace.

To understand what the role of the workplace should be, we should once again consider the functions that digital mental healthcare aims to serve (see right) and ask:

‘Which of these functions should workplaces aim to cover?’

The key is to think from an employee perspective.

Once an employee understands they have a mental health concern, the question for them quickly becomes:

*“How do I manage such a difficult issue on a day-to-day basis?
How do I make managing it practical and sustainable?”*

To have a real impact for these employees that are struggling with a mental health problem, workplaces *must play a role* in mental health that goes beyond stewardship, education and signposting.

The role of the workplace starts with education and signposting for all to build a valuable baseline of mental health literacy. Thankfully, this is what more and more workplaces are beginning to achieve.

However, the role must then build towards providing integrated provision for those that really need it, covering all 3 mental health functions. Workplaces need to aspire to provide frictionless, practical and impactful digital solutions.

To help build the case for a broader role of workplace mental health, leverage the metrics and key performance indicators that digital solutions provide

Functions of Digital Mental Healthcare



Role of the Workplace: The Digital Mental Healthcare Maturity Journey

Provide digital resources for all, then deliver real impact with practical digital tools

Build through the stages of maturity
by using digital solutions to
measure and provide proof of
return on investment

For all:

*Digital resources providing
awareness, early intervention
and prevention*

Overarching

Stewardship
and vetting



Core

1

Education
and
Signposting



For those that really need it:
*Frictionless, integrated
digital support*

Impact

2

Screening,
Diagnosis and
Referral



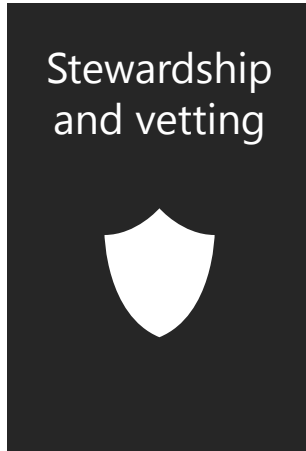
3

Digital
Care
Delivery



Role of the Workplace: Start with Stewardship and Awareness For All

Start with a core role in vetting solutions, building awareness and reducing stigma



Overarching role: *Stewardship and Vetting*

Opportunity and Risk: People go first to the internet: digital content for mental healthcare is a fantastic opportunity and risk. Publicly available choices have issues including vastly ranging quality, unclear data privacy and an overwhelming array of fragmented solutions and disparate information

Stewardship: Workplace vetting of mental health content and solution(s) for staff ensures comprehensive, consistent and high quality mental healthcare support. Workplaces can be the effective steward of digital mental healthcare



Core Role: *Awareness, Early Intervention and Prevention*

Augment Initiatives: Workplaces need to augment mental health initiatives with digital resources to:

- Educate on mental health
- Destigmatise
- Signpost to care delivery (integrated or broader clinical care system)

Prevention and Performance: Preventative action is proven to be most effective and can help increase performance under day to day stressors

Role of the Workplace: Build to Providing Impactful Digital Solutions

Igniting change requires going beyond awareness and providing practical digital tools

Impact Role: *Real Support for those that really need It*

Integrated detection and care can turn awareness into a real, positive impact on workplace mental health



Practical Support: Digital mental healthcare provides the opportunity for cost-effective, practical solutions for your staff, so that they can go beyond awareness and take action on their mental health on a daily basis

Earlier Action: Without detection, your staff will only share a mental health problem when it reaches a severe stage. This makes mental health conditions more difficult to treat, makes time away from work more likely and makes a valuable employee more likely to exit the business

Integrated Screening and Care: Detection must be coupled to care delivery – this is the most critical transition point for mental healthcare to prevent care drop out: awareness and hope without delivery is a common, critical failing

Support for managers: Clear provision for managers to refer staff to, taking unfair pressure off managers that are not trained in mental health support

Tailored and Scalable: The initial level of support should reflect the worth of your human capital. As the ROI of mental healthcare is proven in your business, the solution should scale in support level and staff coverage

Managing Clinical Risk: Wherever your coverage stops as a business due to your budget, there needs to be a clearly defined referral point to the broader clinical care system (*See next slide*)

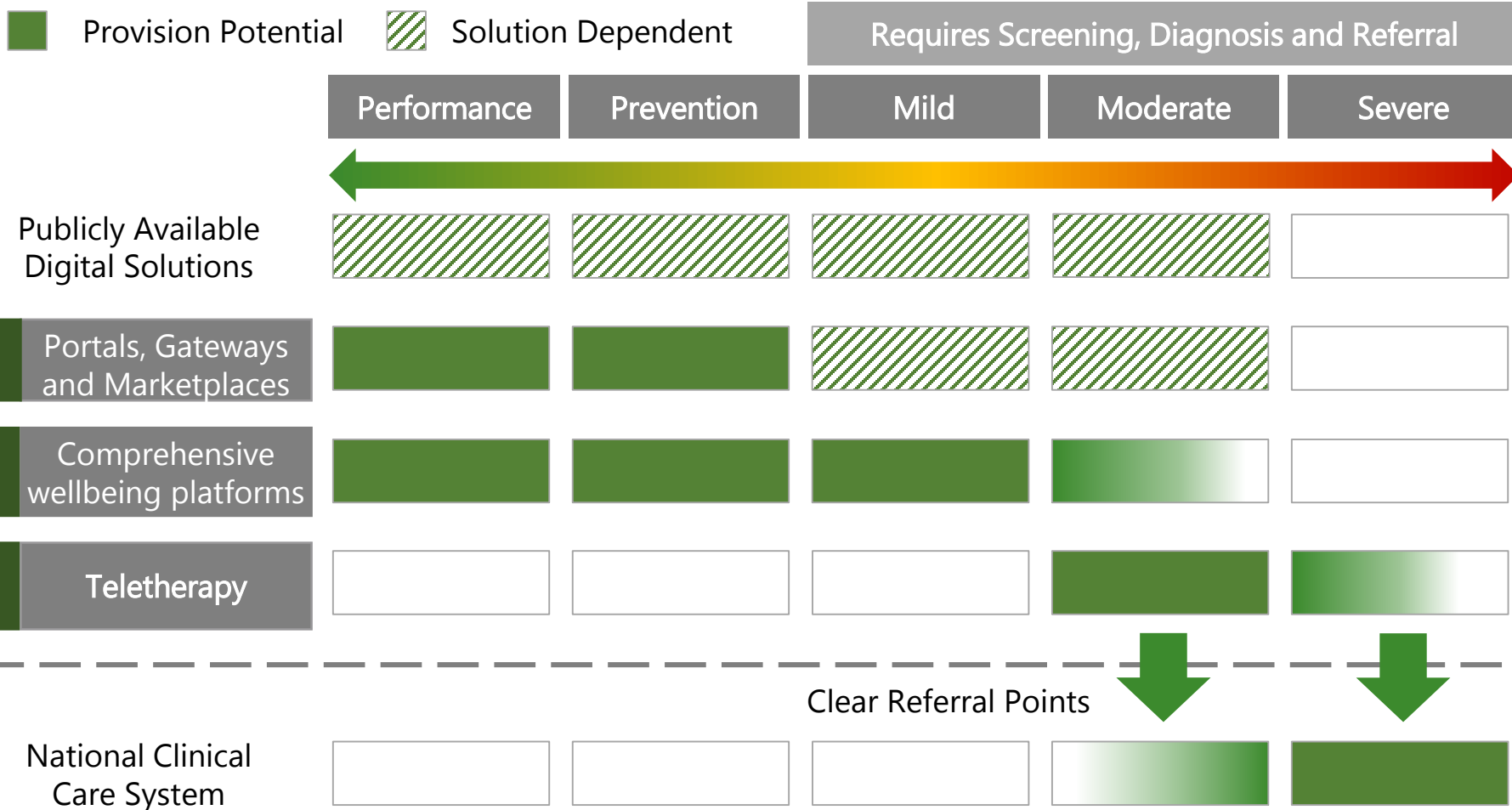


Deep Dive: How to Manage Clinical Risk



However complete your coverage, ensure those in crisis are referred to clinical care

Managing clinical risk means to ensure that those who are at high risk due to poor mental health have support in a crisis. Whatever your level of current coverage (across solutions and the psychological wellbeing spectrum - see below), ensure that the digital offerings you provide to staff have a clear referral point to the broader clinical care system. This can include up to date emergency numbers for both national care providers and other providers of mental health support (such as the Samaritans helpline at 116 123).



Concluding: Executive Summary

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Final Takeaways: Digital Mental Healthcare

3 key takeaways to apply to your workplace

Cover all 3 mental health functions by focussing on the 3 key categories of workplace mental health solutions



1

Portals, Gateways and Marketplaces

2

Comprehensive wellbeing platforms

3

Teletherapy

Tailor assessment and implementation to *your* mental health end user



Aspire to have a real impact in workplace mental health:

- Start with awareness for all
- Build towards providing impactful, practical digital tools



Why can't the Vision of the Future be *A Vision of the Now*

The solutions already exist: it is up to you to make it happen in your workplace

Workplace digital mental health solutions have a clear role, proven advantages and are being used, right now, in workplaces worldwide.

Considering again the questions asked at the beginning of this report, we know now that our vision of the future can be a vision of the now:

Why can't the next person who experiences mental ill-health in your workplace have a different path to take than suffering and shame?

Why can't they have access to anonymous, tailored, digital mental health support?

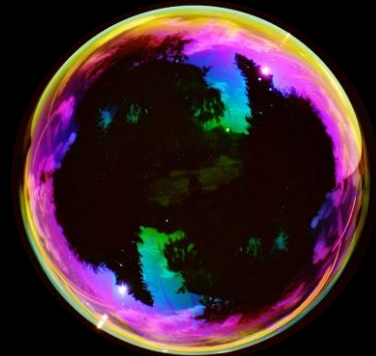
When pursued responsibly by Employers and Employees, digital mental healthcare can transform mental health in the workplace.

"My black dog seems quite away from me now – it is such a relief.

All the colours come back into the picture"¹⁸

- Winston Churchill

WINSTON
CHURCHILL
MEMORIAL
TRUST



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