

How We Adapted

Trelio Food & Wine

March 14th, 2020

March 16th, 2020

Challenges

Can we really last a few months without any business.

- We never sold a take-out meal in 15 years.
- How do you transition from being an upscale reservation only restaurant into something else in 24 hours?
- How do you compete with a \$20 grocery tab when your check average is \$150

April 2020

This isn't working.
(But it looks like we have a lot of time.)

Change

We were not sure what, but we knew it had to happen.

- Will Independent Restaurants survive, and is it worth while to continue?
- What kind of Restaurant will work in the future?
- Warning Signs of Inflation of Food Costs, Beverage Costs, and Labor Costs.
- Expand or Shrink?

March 29th, 2022