**Project** Management Institute,

# **PMI<sup>®</sup> GLOBAL SUMMIT**

25 - 28 OCTOBER

# 2023 SPONSORSHIP AND EXHIBITION OPPORTUNITIES

### Georgia World Congress Center

285 Andrew Young International Boulevard NW Atlanta, GA 30313, USA

Email: advertising@pmi.org







# About PMI<sup>®</sup> Global Summit

Join us in Atlanta, Georgia, USA, for the largest, in-person, signature event of the year. PMI<sup>®</sup> Global Summit 2023 will bring together the leaders and project professionals committed to making ideas reality. This 3-day event features an Exhibit Hall where practitioners can learn more about products and services that support the profession, daily keynotes and topic-based educational sessions, and have opportunities to network during receptions, excursions and engagement activities.

### IN 2022

### Over **3,200** practitioners & PMI Chapter leaders in attendance

### over 80 Countries



# Demographics

### **TOP INDUSTRIES**

23%	Information Technology
10%	Healthcare
9%	Financial Services
8%	Consulting
6%	Education/Training
<b>6%</b>	Government
<b>5%</b>	Energy (Gas, Electric, Oil)

### AGES REPRESENTED

<b>22%</b>	35 and under
60%	36-54
<b>18</b> %	55+

Project

### **REGIONS REPRESENTED**

<b>5%</b>	Asia Pacific
8%	EMEA
6%	Latin America
<b>81%</b>	North America

### YEARS WORKING IN PROJECT, PROGRAM, OR PORTFOLIO MANAGEMENT

<b>5%</b>	0-1 years
<b>12%</b>	2-4 years
<b>29%</b>	5-9 years
<b>51%</b>	10-19 years
<b>35</b> %	20+ years
3%	Prefer not to respond

### 4% Analyst 10% Consultant 13% Executive 23% Management 27% **Program Management Project Management** 54% 5% Other

**ROLE / POSITION WITHIN ORGANIZATION:** 

### Project Management Institute.

# **Exhibit** Options

# Exhibit Hall Show Hours\*

**25 October** Move-in Noon – 4:00 p.m 5:00 – 7:00 p.m Welcome Reception

### 26 October

8:00 a.m. – 5:30 p.m 5:45 – 8:00 p.m Celebrate with PMI! Reception

### 27 October

8:00 a.m. – 5:00 p.m. Move-out 5:00 – 8:00 p.m. \*All booths must be staffed until 5:00 p.m

### Hosting a Networking Event?

Approved PMI Exhibitors may host networking activities but may do so only before or after program hours.

An Exhibitor Function form must be submitted and approved by PMI no later than Friday, 22 September for these activities.

NOTE: There is no programming after 5:00 p.m. on 27 October, which makes it an ideal evening for networking events. Form will be available in the Exhibitor Kit.

### 10x10

Includes

Two in-person exhibitor registrations

\$5,500

10x20

Includes

Four in-person exhibitor registrations

\$9,500

20x20

Includes

Six in-person exhibitor registrations

\$15,500

All booths include:

- · Recognition on the Global Summit event website
- Recognition on on-site signage
- Logo and Booth # on meter board
- · Exhibit Hall passes for up to 2 guest/clients/booth staff

Exhibition space includes a table, two chairs, wastebasket and sign. Audio Visual needs and booth carpet are the responsibility of exhibitor and can be ordered through the Exhibitor Kit.

If you have submitted a presentation to our program, please be aware that all submissions for PMI events are reviewed for quality of content and alignment with the educational program. It is important to note that participation as an exhibitor is not taken into consideration during the review of submissions, and it does not guarantee inclusion in the program.

# Maximize Your Exposure with Sponsorship

To craft your custom sponsorship, begin by choosing the Booth size you prefer (Exhibit required) then add on available Sponsorship options listed below.

Platinum | \$25,000 total investment or higher Gold | \$20,000 – \$24,999 total investment Silver | \$12,000 – \$19,999 total investment



# Sponsorship Options

- Exhibit Required -

# Add-Ons



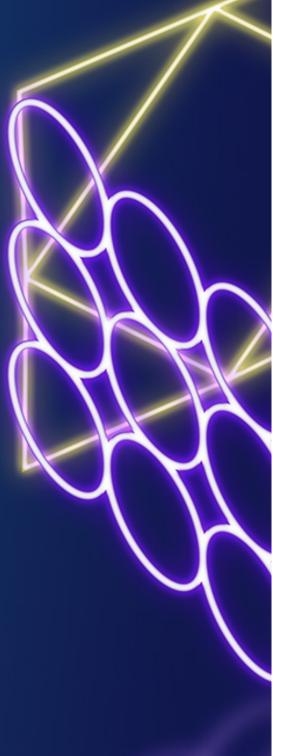
### PRE-EVENT

SOLD	\$3,000
3 available	\$5,000
3 available	\$5,000
SOLD	\$6,500
Only 2 left!	\$3,500
SOLD	\$7,500
	3 available 3 available SOLD Only 2 left!



- Exhibit Required -

# Add-Ons



### OFFSITE

Offsite Learning Excursions	3 available	\$5,000
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Take it on the road! Global Summit attendees are provided opportunities to see project management in action while participating in an offsite learning excursion. Sponsor receives logo placement, ability to network with 50-150 attendees, 2 reserved spots on the excursion and attendance data (less attendees who opted out).

Tentative Excursions (subject to change)

### Excursion Option #1

### Fox Theatre

Spend time touring a piece of Atlanta's cultural history! This learning tour includes:

- Tour of theatre, lobby, backstage areas
   (tour areas subject to change based on production at the time)
- Presentation on: Managing different projects (shows) with different timelines; Comparison of different types of shows and how the overall approach changes based on needs.

### Excursion Option #2

### Central Atlanta Progress: Walking tour of Downtown ATL

Atlanta is constantly changing, and this is your chance to get a close up look at recent developments!

Attendees will participate in 2 walking tours, learning about recent development including Centennial Yards and Newport Development Project. Tours will conclude with a presentation and brief happy hour at Flying Leap Brewery.

### Excursion Option #3

# The National Center for Civil and Human Rights

The National Center for Civil and Human Rights, which opened in 2014, is a museum and human rights organization in Atlanta that inspires people to tap their own power to change the world around them.

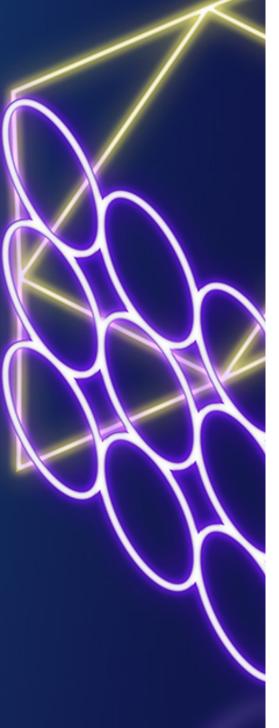
Tour includes:

- Introduction and welcome from member(s) of executive team
- Self guided tour of center with docents available for questions;
- Presentation by NCCHR staff after to include discussion and plans on upcoming building expansion.



- Exhibit Required -

# Add-Ons



### OFFSITE

Welcome to Atlanta City Tours	3 available	\$6,000
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Global Summit attendees will have the opportunity to kick off the event by exploring the city of Atlanta through optional offsite city tours!

Sponsor will receive up to 2 reserved passes, logo placement on all signage for the specific outing, recognition in emails to confirmed attendees, ability to network with a minimum of 40 attendees (per excursion), recognition on the website announcing tour packages, and access to post event attendance data (less attendees who opted out)

Tentative Tours (subject to change)

### Tour Option #1

### Atlanta Trolley City Tour

The Peachtree Trolley will provide 90-minute fully narrated tours originating near Centennial Olympic Park and will introduce you to the "Must-Sees" of Atlanta. The tour includes a 10-12 minute stop at the Martin Luther King Jr. National Park

### Tour Option #2

### High Museum

The High Museum of Art is designed to meet audiences at the intersection of culture and community. Guests will be guided throughout the museum by a private tour guide.

### Tour Option #3

### College Football Hall of Fame

This experience is engaging and interactive from the moment guests step foot in the building. As guests arrive, they will receive All Access Lanyards that are linked to their favorite college team. Guests are able to participate in the on-field skills challenges and they can begin touring the exhibits upstairs.

### Tour Option #4

### World of Coca-Cola

Enjoy the champagne of the South while exploring it's history! The World of Coca-Cola is the onlu place in the world where you are invited to explore the fascinating story of Coca-Cola. Guests will get the opportunity to stop in the "Taste It" Room to sample up to the 60 different Coke products from every continent from around the Globe. Includes a custom coke bottle for all guests.



- Exhibit Required -

# Add-Ons

### ONSITE

Receptions & Keynotes:		
Celebrate with PMI!	3 available	\$20,000
The official reception of PMI Global Summit convening the largest community of project leaders. This party will feature PMI Awards honoring the people, projects, and teams moving the world forward.		
Thursday, 26 October Includes: • Branded napkins		
<ul><li>Branded food and beverage</li><li>Signage placement</li></ul>		
General Session Sponsorship	3 available	\$15,000
Sponsorship Includes:		
Logo recognition as the session sponsor		
Reserved front row seating for 10 people		
<ul> <li>Up to one, 45 second commercial to be played from the main stage screen</li> </ul>		
General Session VIP Seating	4 available	\$4,000
Reserve a private seating area during the General Session!		
This area will be branded for you to invite your team and host your key contacts attending the event with comfortable seating and branding.		
Welcome Reception Sneak Peek of Exhibit Hall	3 available	\$10,000
Wednesday, 25 October, 5:00 p.m. – 7:00 p.m.		
Includes:		
<ul><li>Branded napkins</li><li>Branded food and beverage</li></ul>		
<ul> <li>Signage placement</li> </ul>		



- Exhibit Required -

# Add-Ons

### ONSITE

ONSITE		
Dog Petting Zone	1 available	\$10,000
A designated area on the show floor where attendees have the opportunity to meet and interact with rescue dogs in a safe and welcoming environment. This sponsorship includes signage in the space and a donation in your name to the rescue organization used during the event.		
Global Summit 2023 App	1 available	\$15,000
<ul> <li>Put your brand in the hands of attendees as they access the official mobile app for</li> <li>PMI Global Summit.</li> <li>Sponsorship includes: <ul> <li>Logo on opening splash page</li> </ul> </li> <li>Brand and shout out on onboarding communication(s)</li> <li>1 daily push notification post, PMI approved</li> <li>Logo placement on Interstitial page of the app</li> </ul>		SW K 2023
Global Summit 2023 App Interstitial Page	5 available	\$3,000
Be front and center when attendees access the event app! Tiles can be linked to a video or company website.		And the second sec

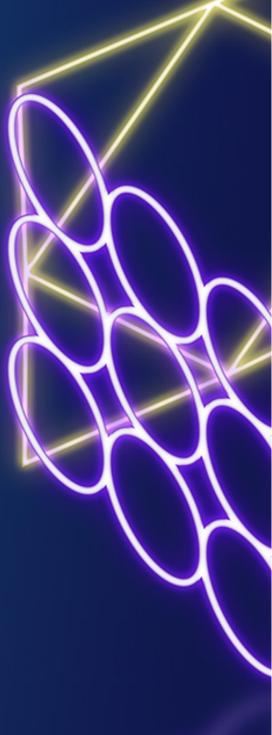


- Exhibit Required -

### ONSITE

Promotional & Exhibit Hall Opportunities:		
Lanyard	SOLD	\$15,000
The ultimate in logo exposure – your company logo will be worn by all Global Summit attendees.		
Attendee Notebook	SOLD	\$10,000
Each attendee will receive an Attendee Notebook to be used at the event and in the office!		
Wifi Sponsorship	1 available	\$10,000
Keep your company name top of mind for participants. Your company will be featured as the WiFi sponsor throughout the event.		
Package includes On-site signage, event guide, and digital recognition.		
"Grab and Go" Boxed Lunch Sponsorship	SOLD	\$7,500
Available only on Saturday, 28 October, attendees will adjourn and complete their PMI Global Summit with a boxed lunch and return home.		
Hotel Key Card	1 available	\$15,000
Your brand will be prominently displayed on the key cards that hotel guests use multiple times throughout their stay, providing maximum exposure and visibility. This sponsorship includes approximately 2000 branded room keys distributed across multiple hotels including PMI's headquarter hotel.		
Hydration Stations with Co-Branded Water Bottle	1 available	\$20,000
Sponsorship includes 3000 eco-friendly water bottles with your brand logo and wrapped water coolers placed in the hall.		

# Add-Ons





Add-Ons

# Sponsorship Options, continued

- Exhibit Required -

### ONSITE

3 available	\$5,000
4 available	\$5,000
3 available	\$10,000
5 available	\$5,000
0	\$7,000
2 available	\$1,000
	3 available



- Exhibit Required -

# Add-Ons



### ONSITE

ONSITE		
Meeting Pods	2 available	\$6,000
Private meeting pods are a valuable resource for sponsors and attendees at PMI Global Summit. The pods feature comfortable seating, and a small work surface suitable for conducting meetings, demonstrations, or product presentations.		
Wellness Zone	1 available	\$20,000
<ul> <li>Transform your brand into a featured destination on the event show floor by sponsoring the Global Summit Wellness Pavilion. The Wellness Pavilion includes a built-out area with chairs, table, 3 massage therapists, a professional grade foot massager, spa-like ambience, and device charging.</li> <li>Additional opportunities include: <ul> <li>Hand out massage tickets at your booth to attendees that are scanned</li> <li>Highlight your brand by providing logo apparel for the massage therapists</li> <li>Provide signage in or station a representative in the Wellness Pavilion</li> </ul> </li> </ul>		
Recharge Station	3 available	\$12,000
Designed to provide a comfortable and inviting space for attendees to network, relax, and recharge during the event. These areas will be furnished with comfortable seating, tables, and charging stations for electronic devices.		



- Exhibit Required -

### ONSITE

Empowerment Zone	1 available	\$20,000
The Empowerment Zone is themed to coach attendees on their resume and LinkedIn <sup>™</sup> profile, and provide tips for interviews. Additional Exhibit Hall (2-4) presentations on these topics will be scheduled in the agenda. Sponsoring company will be noted as host of these presentations. Scan data will be made available (less attendees who opted out).		
Glam Bar and Photo Headshot Station	SOLD	\$15,000
Attract attendees with a glam bar and a professional photographer who will provide studio-quality headshot photos.		
Coffee Break Sponsorship:		
Drive booth traffic and raise awareness by sponsoring a break(s). Your logo will be included on agendas. Additional promotional materials may be provided by Company (must be approved by PMI).		
<b>Option</b> # <b>1:</b> Exclusive Sponsorship, AM or PM Break	2 available per day	\$3,000
<b>Option</b> # <b>2:</b> Exclusive Full Day Sponsorship, AM and PM Break	2 days available	\$5,000
Bingo Card	3 available	\$950
Drive traffic to your booth with PMI's Exhibit Hall Bingo Card. Attendees who complete this Bingo Card will enter to receive a free registration to next year's PMI Global Summit 2025.		

# Add-Ons

Health and Safety Plan

As of 5 May, the World Health Organization (WHO) has declared that COVID-19 is now an established and ongoing health issue which no longer constitutes a public health emergency of international concern (PHEIC).

PMI continues its commitment to create a healthy and safe in-person meeting environment for our Community. To do our part, PMI will refer to any federal, local, venue and public health guidelines (i.e. CDC) to aid in health precautions for in-person meetings and events.



- Exhibit Required -

# Add-Ons

### ONSITE

Additional Booth Access Passes	Max 2 —passes per—	\$350 per
Booth pass includes access to Exhibit Hall only and Exhibit Hall activities.	booth	

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