

Due Diligence

Portfolios Constructed with Mackenzie



Due Diligence

Portfolios Constructed with Mackenzie

Mackenzie Resource Team:

Introducing the Mackenzie Inflation Fund

Benoit Gervais, MSc., CFA
Portfolio Manager, Head of Mackenzie Resource
Team



Key takeaways



Inflation is likely to persist



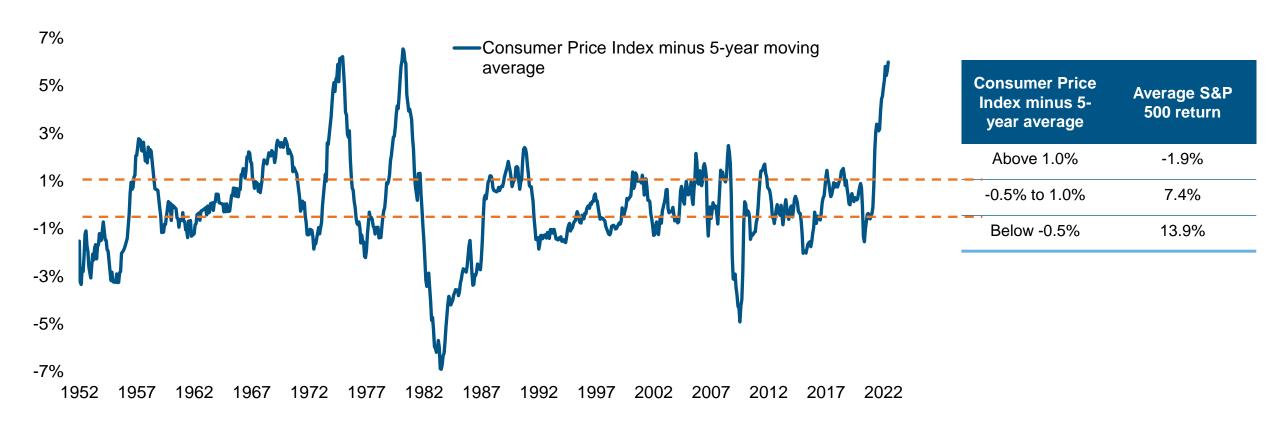
Traditional 60/40 portfolios are likely to underperform during periods of rising inflation



Mackenzie Inflation-Focused Fund is actively managed and designed for strong relative performance in high & rising inflation



Accelerating inflation a headwind for equities





Secular trends support higher inflation for longer



Climate change

- Retooling to produce cleaner goods requires new capital and higher prices
- During the transition, carbon prices and taxes add costs



Onshoring

- Substandard social and environmental practices in emerging economies are leading developed economies to reconsider supply chains
- Recent supply chain challenges accentuated the risks from globalization and just-in-time manufacturing
- A potential solution to address the pressure of rising domestic income inequality



Infrastructure rebuild

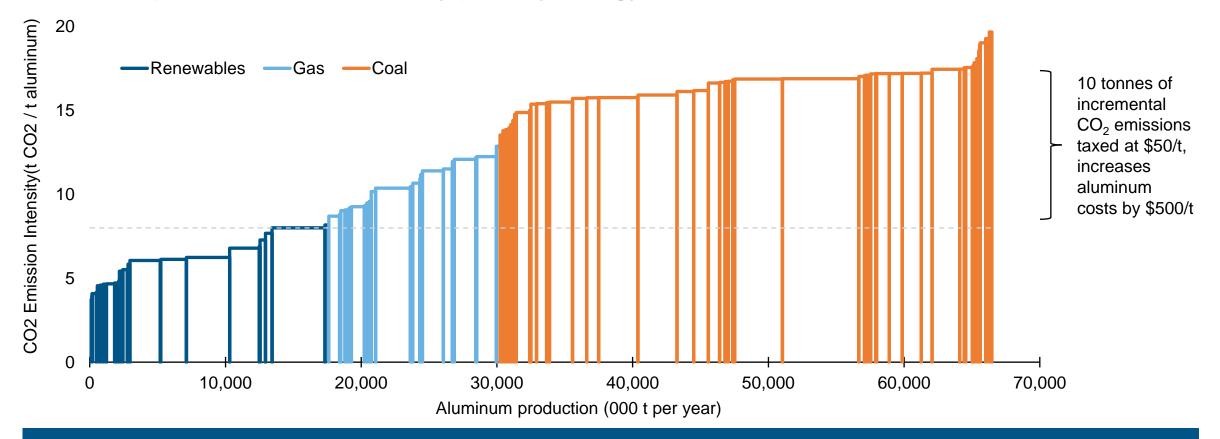
- Decades of underinvestment in infrastructure
- Need for more efficient and greener infrastructure

Inflation may not be merely a cyclical trend



Climate change: reducing emissions could increase costs

Aluminum production emissions by primary energy source

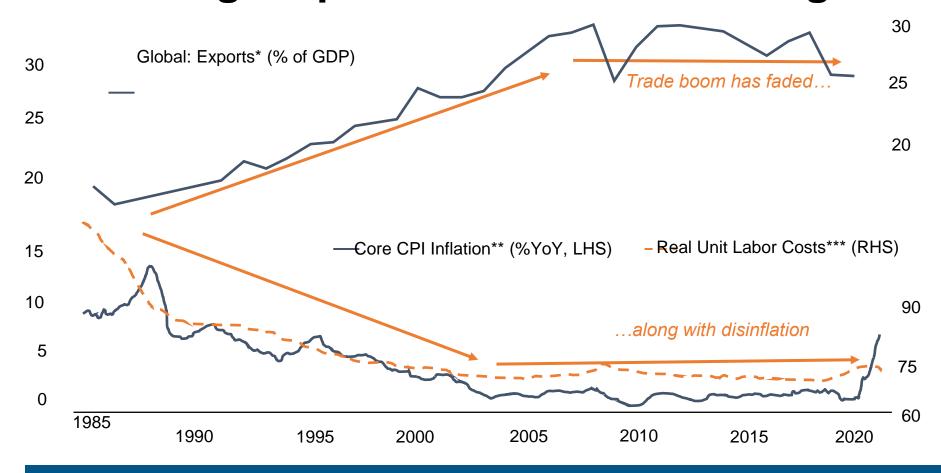


The majority of global aluminum production will be subject to carbon taxes

Source: Skarn Associates, Mackenzie Investments.



Onshoring: Impact of shift to onshoring



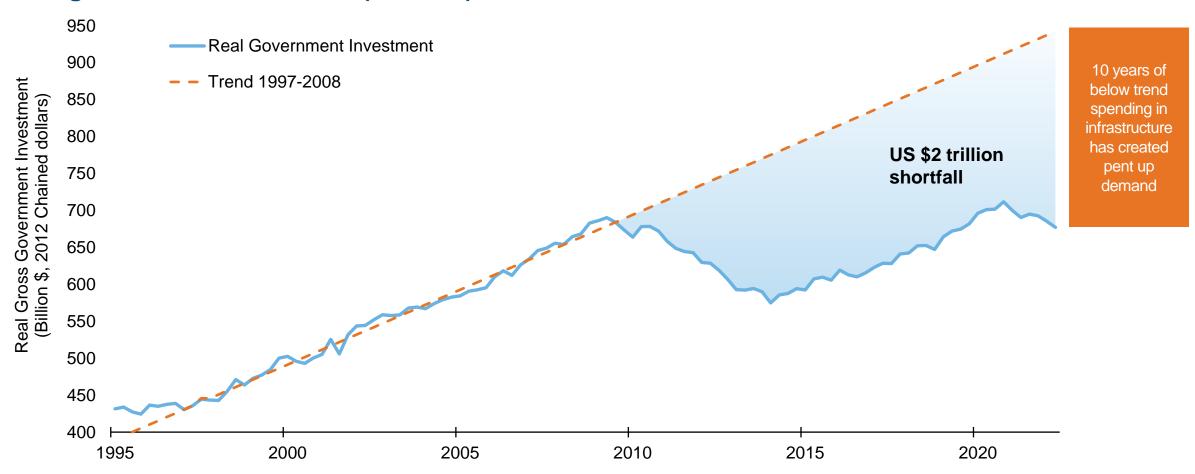
The end of globalization's deflationary force

Source: MRB Research, Mackenzie Investments. *OECD and the World Bank. ** OECD, Excluding food and energy. ***OECD, Deflated by core CPI; rebased.



Infrastructure rebuild

U.S. government investment (\$ billion)



Source: Bureau of Economics, St. Louis Fed, June 2022.



Portfolio management team

The team's macro-economic, fixed income and commodity expertise equips them to tactically manage through periods of rising inflation

Portfolio management team



Benoit Gervais, MSc., CFA Portfolio Manager Head of Mackenzie Resource Team



Onno Rutten, MSc., MBA Portfolio Manager, Mackenzie Resource Team



Konstantin Boehmer, MBA Co-Lead of Fixed Income Team, Head of Global Macro, Portfolio Manager



Felix Wong, MBA, CFA Portfolio Manager, Mackenzie Fixed Income Team



Jeff Li, CFA
Portfolio Manager,
Mackenzie Fixed Income Team

Investment director



Dagmar Pagel, CFA AVP Equity



Not all inflation regimes are the same

Historical cycles since the 1950's are characterized by 4 distinct regimes



Asset classes behave distinctly different in each regime, which drives our proprietary asset allocation model.





Investment process

STEP 1

STEP 2

STEP 3

STEP 4

Our proprietary model determines the current inflation regime based on US headline CPI data.

Data driven assessment of the current inflation regime informs optimal asset allocation.

Asset allocation adjustments are based on the model, fundamental analysis and expert insight of the portfolio management team.

Inflation regimes are updated based on monthly inflation data. Changes to the fund are made accordingly & tactically.



Our model, in combination with the expert insights of our portfolio management team, will allow us to construct a fund that will prove resilient to the worst impacts of high inflationary environments.



Sample asset selection by inflation regime

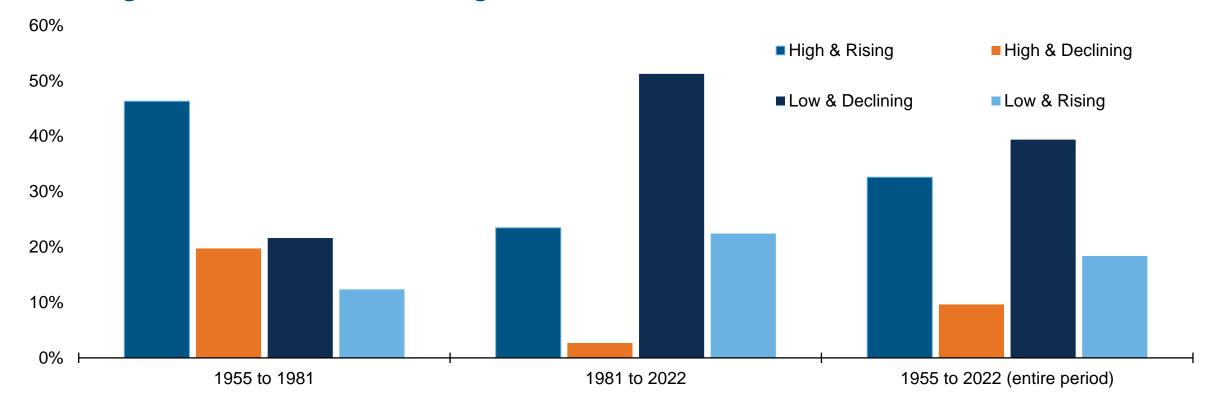


Allocation to asset classes is dependent on the prevailing regime



A long-term perspective on inflation

Percentage of time in each inflation regime



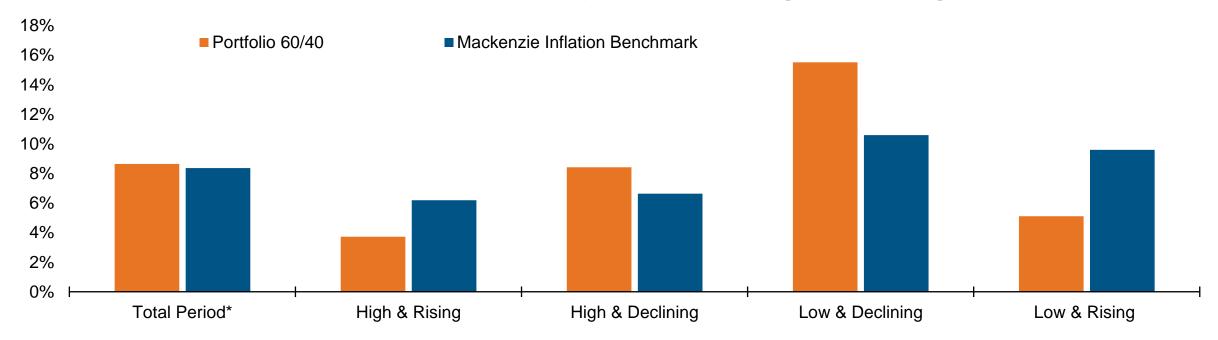
Traditional 60/40 funds are built for a low inflation regime

Source: Mackenzie Investments.



Return profile by inflation regime

Mackenzie inflation-focus fund benchmark outperforms in rising inflation regimes



| Total period* | Compound annual growth rate | Volatility | Sharpe ratio | Maximum drawdown | Calmar ratio |
|-------------------------------|-----------------------------|------------|--------------|------------------|--------------|
| Portfolio 60/40 | 8.7% | 8.7% | 1.0 | -25.0% | 0.4 |
| Mackenzie inflation benchmark | 8.4% | 6.8% | 1.2 | -14.2% | 0.6 |

Source: Mackenzie Investments, *Jan 1965 - May 2022. 60/40 Portfolio is 60% MSCI World in CAD and 40% ICE BofA Global Broad Market Index (GBMI)

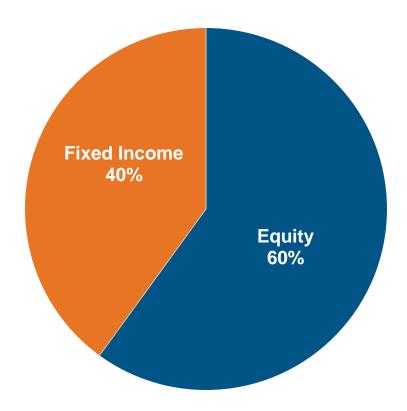
Due Diligence

Portfolio snapshot



High and rising inflation regime, overweight equities 5%

Asset allocation



 \sum

US headline inflation was 8.3% in August.

While June and July CPI was 9.1% and 8.5% respectively, several core categories (service costs & rents) posted substantial increases in August. Further, these core inflation pressures more than offset the decline in gas prices

 \sum

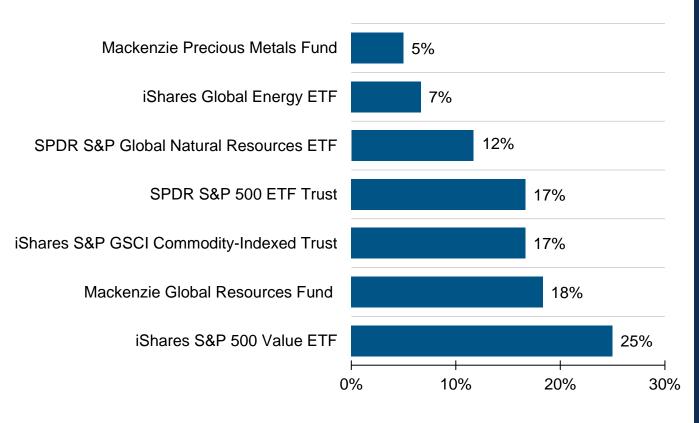
The model did not signal a change in inflation regime in September

Source: Mackenzie Investments as of September 30, 2022.



60% equity – Inflation regime favours energy and materials

Holdings



| | Percent of equity holdings | | | | |
|------------------------|----------------------------|--|--|--|--|
| Energy | 28.5% | | | | |
| Materials | 23.9% | | | | |
| Information Technology | 9.3% | | | | |
| Health Care | 8.0% | | | | |
| Financials | 6.8% | | | | |
| Consumer Staples | 5.7% | | | | |
| Industrials | 5.5% | | | | |
| Consumer Discretionary | 4.1% | | | | |
| Communication Services | 3.6% | | | | |
| Utilities | 2.7% | | | | |
| Real Estate | 1.8% | | | | |

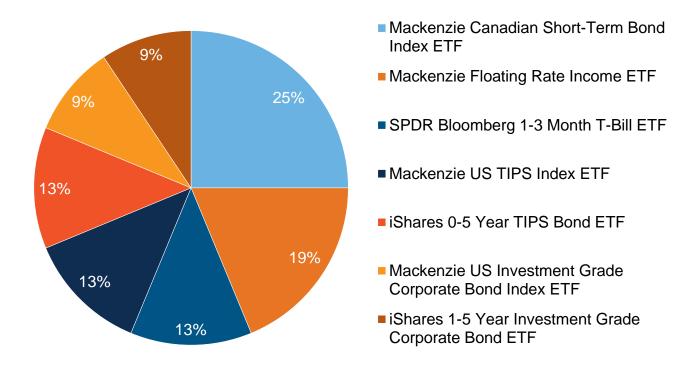


Dividend yield 2.7%



40% fixed Income – Inflation regime favours short duration

Fixed Income



Source: For illustrative purposes only. Mackenzie Investments, FactSet, ishares. Fixed Income ETFs are priced in CAD or hedged to CAD. Mac Can ST Bond Index ETF, Mackenzie US TIPS Index ETF to the end of July 2022. iShares 1-5 Year Investment Grade Corporate Bond ETF, ishares 0-5 Year TIPs Bond ETF, SPDR Bloomberg 1-3 Month T-Bill ETF show YTM & Duration to the end of August.

| Holdings | Yield | Duration | Credit quality |
|---|-------|----------|-------------------|
| Mackenzie Canadian Short-Term Bond Index ETF | 4.6% | 2.7 | AA- |
| SPDR Bloomberg 1-3 Month T-Bill ETF | 2.6% | 0.2 | Aaa |
| Mackenzie US TIPS Index ETF | 3.0% | 7.0 | AAA |
| iShares 0-5 Year TIPS Bond ETF | 4.5% | 2.7 | AAA |
| Mackenzie Floating Rate Income ETF | 7.9% | 0.4 | BB- |
| Mackenzie US Investment Grade Corporate Bond Index ETF | 5.8% | 5.5 | А |
| iShares 1-5 Year Investment Grade Corporate Bond ETF | 4.5% | 2.7 | А |
| Portfolio overall | 4.9% | 2.8 | AA+ |

Due Diligence

Closing thoughts



Why invest? Because



Inflation is likely to persist



This is an actively managed Fund – adjustments to asset allocation & security selection based on the inflation regime informed by US headline CPI



It has the right team – collaboratively managed by teams that have a strong view on inflation (high or low)



FOR ADVISOR USE ONLY. No portion of this communication may be reproduced or distributed to the public as it does not comply with investor sales communication rules. Mackenzie disclaims any responsibility for any advisor sharing this with investor. Commissions, trailing commissions, management fees, brokerage fees and expenses may be associated with investment funds. Please read the prospectus before investing. The indicated rates of return are the historical annual compounded total returns including changes in unit value and reinvestment of all distributions and does not take into account sales, redemption, distribution, or optional charges or income taxes payable by any security holder that would have reduced returns. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated.

The content of this presentation (including facts, views, opinions, recommendations, descriptions of or references to, products or securities) is not to be used or construed as investment advice, as an offer to sell or the solicitation of an offer to buy, or an endorsement, recommendation or sponsorship of any entity or security cited. Although we endeavour to ensure its accuracy and completeness, we assume no responsibility for any reliance upon it.

This document may contain forward-looking information which reflect our or third party current expectations or forecasts of future events. Forward-looking information is inherently subject to, among other things, risks, uncertainties and assumptions that could cause actual results to differ materially from those expressed herein. These risks, uncertainties and assumptions include, without limitation, general economic, political and market factors, interest and foreign exchange rates, the volatility of equity and capital markets, business competition, technological change, changes in government regulations, changes in tax laws, unexpected judicial or regulatory proceedings and catastrophic events. Please consider these and other factors carefully and not place undue reliance on forward-looking information. The forward-looking information contained herein is current only as of September 2022. There should be no expectation that such information will in all circumstances be updated, supplemented or revised whether as a result of new information, changing circumstances, future events or otherwise.

Hypothetical performance is theoretical, is subject to risk, and cannot guarantee or assure future results. Hypothetical performance does not reflect actual client trading or the impact of material economic and market factors on the teams decision-making process for an actual client account. Hypothetical performance is based on certain assumptions that are based on the current view of Mackenzie Investments and could change without notice or prove to be incorrect. Different assumptions would produce different results. Performance results were prepared with the benefit of hindsight. Backtest data are shown before fees and taxes. Additional advisory fees, transaction costs (not included within the assumptions described herein), and other potential expenses are not considered and would also reduce returns. Actual results experienced by clients may vary significantly from the hypothetical illustrations shown. Backtest data are not included to indicate the future results that might be generated by Mackenzie Inflation-Focused Fund or any of its components and readers should: (i) recognize that any future performance will likely be inconsistent with, and distinct from, that shown; and (ii) not base any investment decision solely upon this information.