



AGENDA-AT-A GLANCE

2022 Fall NMTC Conference

2022 Fall New Markets Tax Credit Conference Agenda

October 27-28, 2022

*All times EST

Wednesday, October 26

9 a.m.-4 p.m.

NMTC Basics Workshop

Learning objectives:

- Identify the role tax credits serve in incentivizing corporations to invest in low-income communities
- Calculate when and how many credits are claimed based on the amount of qualified equity investment(s)
- Differentiate between the roles of the CDFI Fund, CDEs, investors and Qualified Active Low-Income Community Businesses (QALICB)
- List the elements of the new markets tax credit program definition
- Identify the advantages of the leverage structure in reducing tax credit pricing as well in lowering interest rate for QALICBs
- Compare the success rate of allocation amounts awarded vs. requested as well as number of applicants vs. allocatees among all previous allocation rounds
- List the ways a member of a governing or advisory board can represent the interests of a low-income community
- Define what it means to be a “low-income community” and differentiate between primary and secondary criteria for being an area of higher distress
- Identify the tests needed to make a business a QALICB
- Differentiate between the direct tracing and the safe harbor tests for satisfying the “sub all” requirement
- Identify which actions violate NMTC program rules and lead to recapture of new markets tax credits

Instructional delivery methods: Group Internet and Group Live

Program level: Basic

Prerequisites: None

Advance preparation required: None

Recommended field of study: Taxes

Recommended CPE credit: 6

Thursday, October 27

9:35-10:45 a.m.

Washington Report

Learning Objective(s):

- Identify potential effects of the mid-term elections on community development incentives, including the new markets tax credit

Instructional delivery method: Group Live

Program Level: Update

Prerequisites: A basic understanding of the NMTC incentive

Advance preparation: None

Recommended field of study: Specialized knowledge

Recommended CPE credit: 1

11 a.m.-Noon

Investors, Inflation and Your Development

Learning objective(s):

- Identify what investors are seeking in NMTC transactions during an inflationary period and best practices to maximize investment

Instructional delivery method: Group Live

Program level: Update

Prerequisites: A basic understanding of the NMTC incentive

Advance preparation required: None

Recommended field of study: Economics

Recommended CPE credits: 1

1:30-2:30 p.m.

Investing in Diversity

Learning objective(s):

- Identify best practices to grow diversity, equity and inclusion in your organization as a fundamental part of your business plan

Instructional delivery method: Group Live

Program level: Overview

Prerequisites: None

Advance preparation required: None

Recommended field of study: Specialized knowledge

Recommended CPE credits: 1

2:45-3:45 p.m.

QALICB Insights

Learning objective(s):

- Identify best practices to maximize the benefits of NMTCs for qualified active low-income community businesses

Instructional delivery method: Group Live

Program level: Intermediate

Prerequisites: A basic understanding of the NMTC incentive

Advance preparation required: None

Recommended field of study: Specialized knowledge

Recommended CPE credits: 1

4-5 p.m.

Award Winner Case Studies

Learning objective(s):

- Identify best practices for navigating the NMTC process in making QLICs to QALICBs that maximize community impact

Instructional delivery method: Group Live

Program level: Intermediate

Prerequisites: A basic understanding of the NMTC incentive

Advance preparation required: None

Recommended field of study: Specialized knowledge

Recommended CPE credits: 1

Friday, October 28

9- 9:55 a.m.

Lessons Learned from CY 2021 NMTC Awards

Learning objective(s):

- Identify factors emphasized by the CDFI Fund in 2021 allocations, and apply this information to 2022 applications

Instructional delivery method: Group Live

Program level: Intermediate

Prerequisites: A basic understanding of the NMTC incentive

Advance preparation required: None

Recommended field of study: Specialized knowledge

Recommended CPE credits: 1

10-10:55 a.m.

NMTC Investment Opportunities

Learning objective(s):

- Identify current NMTC investment opportunities, including Native and rural communities, renewable energy, and technology investments

Instructional delivery method: Group Live

Program level: Intermediate

Prerequisites: A basic understanding of the NMTC incentive

Advance preparation required: None

Recommended field of study: Specialized knowledge

Recommended CPE credits: 1

11 a.m.-Noon

NMTC Hot Topics

Learning objective(s):

- Identify potential effects of a global minimum tax, proportional amortization accounting treatment of NMTC investments, and Community Reinvestment Act reforms

Instructional delivery method: Group Live

Program level: Intermediate

Prerequisites: A basic understanding of the NMTC incentive

Advance preparation required: None

Recommended field of study: Specialized knowledge

Recommended CPE credits: 1

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