

## Billing and Coding for Specialty Contact Lenses

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Description: Appropriate billing and coding for specialty lenses is essential for the success of any specialty contact lens clinic. Correct diagnosis codes, CPT codes and V codes are critical to proper reimbursement. Knowing when and how to bill specialty lenses to medical insurance versus vision insurance is also important to distinguish. Come learn the billing and coding essentials for specialty lenses and discover how you can help patients and generate revenue!

### Goals:

1. List 5 appropriate diagnosis codes used for medically necessary contact lenses.
2. Explain the proper CPT codes used for specialty lens fittings.
3. Name 2 V codes used for specialty lens fittings using corneal lenses
4. List the proper V code for scleral lenses.
5. Explain how to bill a keratoconus fit using VSP insurance
6. Explain how to bill a scleral lens fit for Spectera
7. Discuss the importance of proper billing and coding techniques

Outline: 50 mins

### I. Billing and Coding for Specialty Contact Lenses

#### A. Fee schedule (5 mins)

- a. Based on chair time
  - i. How to calculate chair time
  - ii. Fee setting on GPLI website
- b. Use of equipment, supplies, and time
  - i. OCT machine
  - ii. Topographer
  - iii. Specular microscopy
  - iv. Saline
  - v. Fluorescein
- c. Time spent
  - i. Consultation
  - ii. Evaluation
  - iii. Fitting
  - iv. Lens dispense
  - v. Training
    1. Practitioner vs staff member
  - vi. Follow up care
- d. Every practitioner will be different.

#### B. Distinguishing between vision insurance and medical insurance (5 mins)

- a. Vision

- i. Usually a global fee for lenses and fitting and follow up care
    - ii. One time payment
    - iii. Example of keratoconus patient
    - iv. Example of corneal dystrophy patient
  - b. Medical
    - i. Usually bill each exam separate: evaluation, fitting, dispense, follow up care
    - ii. Usually does not reimburse much for fitting or lenses
    - iii. Example of aphakic patient
    - iv. Example of scleral lens patient with corneal scar
- C. Use of diagnosis codes (5 mins)
  - a. Examples of codes used for medically necessary contact lenses
  - b. When to use vision insurance vs medical
- D. Use of CPT codes (5 mins)
  - a. Different CPT codes according to lens fit type and diagnosis
    - i. 92310 – corneal lenses
    - ii. 92311 and 92312 – aphakic corneal lens
    - iii. 92313 – corneal scleral lens
    - iv. 92072 – keratoconus lens
      - 1. Fit fitting?
      - 2. First diagnosed?
      - 3. First contact lens ever?
      - 4. What happens the following year?
      - 5. When to use this code
  - b. When to use each
- E. Use of V codes (5 mins)
  - a. V2351 – scleral lens gas permeable
  - b. Modifiers RT and LT
  - c. V2510
  - d. V2511
  - e. V2512
  - f. V2513
  - g. V2599
  - h. V2627
- F. Step by step VSP (5 min)
  - a. Log into eyefinity
  - b. Input patient info
  - c. Input diagnosis codes
  - d. Input Box 19
  - e. Input V codes
  - f. Input CPT codes
  - g. Check authorization
  - h. Submit

- G. Step by Step Eyemed (2 min)
  - a. Pull authorization
  - b. Fill out MNCL form
  - c. Pick one of the appropriate fittings and diagnosis
  - d. U&C fee
  - e. Review maximum reimbursements
  - f. Fax form
- H. Step by Step Davis Vision 3 min)
  - a. Print MNCL form
  - b. Fill out patient info
  - c. Fill out glasses vs contact lens info
  - d. Enter codes and fees
  - e. Submit
- I. Step by step Spectera (5 min)
  - a. Print MNCL form
  - b. Fill out patient information
  - c. Select CPT code
  - d. Select V codes
  - e. Fill in glasses vs CL info
  - f. U&C fees
  - g. Submit
  - h. Review extra resources etc
- J. Auditing (2 min)
  - a. Vision insurances and medical insurances
  - b. How to make sure you pass an audit
- K. Resources (3 min)
  - a. GPLI
  - b. Scleral Lens Society
  - c. CL spectrum
  - d. Review Optometry
  - e. Webinars
- L. Discussion (5 min)
  - a. Specialty lenses can provide an excellent source of revenue
  - b. Patient loyalty
  - c. Unique services
  - d. Helpful for patient and practice