

## International Dale Carnegie Franchise Association

## 2023 Owner's Meeting June 21-23

Barcelona, Spain



## **BUSINESS OPPORTUNITY & GROWTH MEETING AGENDA**

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Wednesday, June 21	
	Day One Agenda
1:00 PM - 1:10 PM	Welcome to Barcelona
1:10 PM - 1:15PM	Dale Carnegie's tie to La Sagrada Familia
1:15 PM - 1:30 PM	IDCFA President Welcome and Meeting Purpose
1:30 PM - 1:35 PM	Overview Day One and Introduce speaker
1:35 PM - 2:35 PM	Ivan Bofarull Speaker: From Disruption to Opportunity: The 5 Myths of Innovation
2:35 PM - 2:55 PM	Break - Ivan to sell/sign books
	Business Oportunity and Growth Discussion. Facilitator: Robert Korp. Attendees: please download Teams app
3:00 PM - 4:45 PM	for this activity
4:45 PM - 4:55 PM	TED Talk #1: Gilad Newman: Appeal to the Nobler Motives (ChatGPT)
4:55 PM - 5:00 PM	Day 1: Wrap-Up
5:30 PM - 7:00 PM	Networking Event. Location: Alaire Terrace
Thursday, June 22	Day Two Agenda
9:00 AM - 9:10 AM	Welcome + Day Two Overview
9:10 AM - 9:30 AM	Business Opportunity and Growth Discussion Summary and Trends
9:30 AM - 10:15 AM	Joe Hart, DCA President & CEO - Strategy Talk + Q&A
10:15 AM - 10:30 AM	Learning from FAC Europe Test
10:30 AM - 10:55 AM	Break
11:00 AM - 12:30 PM	World Café: Idea Finding based on Business Opportunity and Growth Discussion Trends/Themes
12:30 PM - 1:45 PM	Lunch Provided in Liodi
1:45 - 1:55	Welcome Back + Afternoon overview + Introduce Dan
1:55 PM - 2:25 PM	Dan Heffernan: Strategic Global Accounts Trends and Opportunities
2:25 - 2:30	Introduce panel discussion
2:30 PM - 3:30 PM	Global Perspective Panel: Understanding the Global Business Climates and Opportunities
3:30 PM - 3:45 PM	Break (Brief)
3:50 PM - 4:00 PM	TED Talk #2: Jessie Wilson - Growth: Connect, Innovate, Track
4:00 PM - 4:30 PM	Day 2 Wrap-Up
5:15 PM	Networking Event - La Sagrada Familia bus leaves for tour at 5:30
Friday, June 23	Day Three Agenda
9:00 AM - 9:05 AM	Welcome + Day Three Overview
9:05 AM - 9:15 AM	Ted Talk # 3: Jordan Wang - Rediscovering our Value in an Era of Al
9:15 AM - 9:45 AM	Profitable Growth for All: Overview of the Profitability Project and Q&A
9:45 AM - 10:30 AM	iTeams Updates followed by roundtable Discussions
10:30 AM - 10:45 AM	Break
10:45 AM - 11:45 AM	<b>iTeam Roundtables:</b> Based on what we discussed during this meeting, what should the iTeam work on to support business growth?

Lunch Provided in Liodi

11:45 AM - 1:00 PM

1:00 PM - 1:20 PM	Speed-Networking: Building Your Global Connections
1:20 PM - 2:40 PM	Action Planning: From Disruption to Opportunity to Action
2:40PM - 2:50 PM	Meeting Wrap-up
2:50 PM - 3:00 PM	Ted Talk # 4 and Close: Mauricio Pinol
3:00 PM	Meeting Concludes